

Sector Seminars 1998-2010

**Directory of Italian
Consultancy Companies**

Marzo 2011

Italian Trade Commission (ICE) - Brussels

Marzo 2011

The Italian Trade Commission (ICE) is the Government agency whose overall aim is to increase the international competitiveness of Italian small and medium-sized enterprises (SME). ICE provides technical assistance and information to Italian industry and its partners.

The ICE office in Brussels monitors EU-funded programmes on a continuous basis. Information forwarded to Italian SME's includes details of current EU strategies, aid programmes, projects and calls for proposals and tenders.

In addition, the Brussels office, on the basis of a network of European institutional contacts (Permanent Representations of Member States to the EU, European Trade Promotion Organisations' offices in Brussels) is formulating initiatives to assist Italian consultancy companies in developing their networking with regard to future participation in international tenders.

Since 1998 ICE Brussels, in cooperation with European institutional partners, has organised 18 sector seminars open to companies of Member States engaged in European aid programmes.

The sectors in question are Transport, Institution Building, Energy, Water Management, SME Development, Waste Management, Rural Development, Health and Education/Vocational training.

More than 2600 European consultancy companies, procurement agencies and contractors have participated in the seminars and have established useful contacts. They are now included in data banks, important tools for partner organisations.

The Italian Trade Commission in Brussels has included in this directory detailed profiles of Italian consultancy companies who participated in the seminars. The aim is to provide a valuable information tool on Italian consulting to EU organisations and European consultancies.

Partner Institutions co-organising the sector seminars

Permanent Representation of Austria to the European Union in co-operation with
Wirtschaftskammer - Österreich

Permanent Representation of Belgium to the European Union - Belgian Foreign Trade Agency

Permanent Representation of Cyprus to the European Union

Permanent Representation of Czech Republic to the EU / Czech Business Representation
(CEBRE) / Czech Trade Brussels

Permanent Representation of Denmark to the European Union

Permanent Representation of France to the European Union / Cellule Entreprise & Coopération

Permanent Representation of the Federal Republic of Germany to the European Union /
Germany Trade & Invest GmbH and Association of German Chambers of Industry &
Commerce, Representation to the EU (DIHK)

Permanent Representation of Greece to the European Union

Embassy of Hungary to Belgium - Office of Economic Affairs and EU Representative Office of
the Hungarian Chamber of Commerce and Industry

The Trade and Technology Board of the Government of Ireland / Enterprise Ireland

Permanent Representation of Italy to the European Union - Italian Trade Commission (ICE)

Permanent Representation of the Republic of Latvia to the European Union

Permanent Representation of Lithuania to the European Union

Permanent Representation of the Kingdom of the Netherlands to the European Union

Permanent Representation of the Republic of Poland to the EU

Permanent Representation of Portugal to the European Union / Portuguese Business
Development Agency

Mission of Romania to the EU

Permanent Representation of Spain to the European Union / Spanish Institute for Foreign
Trade (ICEX)

Embassy of Sweden to Belgium / Swedish Trade Council

Permanent Representation of the United Kingdom to the European Union

How to use the Directory

Each company profile contains details of the expertise, country and aid programme experience, address, web site and key personnel.

The consultancy companies in the Directory are located
by Alphabetical List

How to make Contact

Should you require advice or experience any difficulty in finding an appropriate firm for a project, please contact:

Italian Trade Commission (ICE)

Pl. de la Liberté, 12

1000 Brussels

Belgium

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Fax: (+32) 02 223.15.96

E-mail: bruxelles@ice.it

Internet: www.ice.it

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EU Affairs Section

Tel. +32 (0)2 229.14.36

Note: The information included in the company profiles have been provided by the companies themselves.

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ACQUEDOTTO PUGLIESE S.p.A.

<p>CONTRACTOR AND SUPPLIER</p> <p>GENERAL DESCRIPTION OF THE COMPANY</p> <p>Constituted in 1919 as Ente Autonomo per l'Acquedotto Pugliese, the company has operated for 80 years as state-controlled enterprise. In 1999 EAAP has been converted into a joint-stock company named Acquedotto Pugliese SpA (AQP), with a capital stock of €40,363,457. Today AQP as holding company completely owned by the Apulia Region, is one of the largest water company worldwide and by far the largest Italian water utility with the respect of the extension of the water and wastewater infrastructures, the amount of population served and the volume of water supplied.</p> <p>The company has under management the water and wastewater infrastructures and services of a population of about 4.6 millions of people, residing in about 300 municipalities of the regions Puglia, and Campania. The water supplied amounts to about 650 millions of cubic meters per year, which are distributed through several pipeline systems, whose total length is about 19,000 km, of which more than 5,500 km are represented by conveyance pipelines connected each other. The water conveyance system managed by AQP is thus one of the world's largest and has been developed during the century to transport water to the region which is historically affected by water scarcity. Wastewater collected and transported through the sewerage systems is treated by 164 wastewater treatment plants. Furthermore, AQP has under management the service of meter reading, billing and collection in the whole area served. The total number of meters is about 890,000. An idea of the magnitude of the company business is given by the energy consumption, which amounts to 590 millions of kWh, and the total turnover is about 350 million euro yearly. Other services carried out by AQP include water and wastewater sampling and laboratory analysis, which are carried out daily by qualified personnel in 14 laboratories. AQP laboratories make use of advanced technologies and equipments for sampling and analyzing quality parameters of both drinking water and wastewaters.</p> <p>AQP Progettazione is a completely owned company that executes design and supervision of a number of projects to build, rehabilitate, integrate and expand the hydraulic infrastructures managed by the company.</p> <p>MAJOR PROJECTS</p> <p>In the last 3 years AQP has also undertaken several national and international activities with the objective of extending its core business outside the area traditionally served. These activities include:</p> <ul style="list-style-type: none"> Project for the management of the conveyance systems of the region Calabria (Italy). Project for the management of the water services of the Latina ATO (Italy). Project for the management of 5 large wastewater treatment plants Campania Region Technical Assistance and training in Poland for UE Twinning project in Water quality management project 	<p>COMPANY DETAILS</p> <p>Via Cognetti 36- 70121 BARI ITALY Tel: + 39 080 572 3473-3442 Fax: + 39 080 572 3115 E -mail: ufficiostampa@agp.it Internet : www.agp.it</p> <p>Turn over: 377 million Euro Number of Employees: 2200</p> <p>Contact: Vito Palumbo Position: Communication and external relations manager</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS</p> <p>MEDA AFRICAN BANK PHARE TACIS WORLD BANK</p> <p>REGIONS OF INTEREST</p> <p>North Africa Central and Eastern Europe</p> <p>SECTORS OF ACTIVITY</p> <p>Water Supply Environment Institution Building</p>
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<p>Feasibility Study in Egypt-Synai Area in new technology utilization in water sector Feasibility Study in Croazia costal Area for wastewater treatment project Feasibility Study in Serbia for water and waste water know how transfer BOT project for the Ghadames-Zwara water supply (Libya). <u>Execution of the “Project Feasibility Study for the Integrated Utilization of Aqaba Area Water Resources”, for the Ministry of Water and Irrigation (Jordan).</u></p>	
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AGMIN ITALY srl

<p>CONSULTANCY AND SUPPLIER</p> <p>GENERAL DESCRIPTION OF THE COMPANY The three main activities of Agmin – Procurement, Trading and Technical Assistance – provide a unique structure that qualifies Agmin as a leading international company in the management of development projects in the social, institutional building and environmental areas. AGMIN ITALY also ensures the logistics for European Electoral Observers missions for the European Commission. In addition to the permanent staff in Verona and Parma, Agmin Italy can rely on its staff at its international branches and project locations, as well as a database of over 1500 highly qualified international experts and a team of university scientists for short-or long-term collaboration on projects.</p> <p>MAJOR PROJECTS 2009: supply of Electoral Equipment, for the Ministry of Interior and municipalities of the Republic of Lebanon</p> <p>2009-2010: suministro de equipo de laboratorios e insumos para el proyecto “cooperación para la armonización de normas y procedimientos veterinarios I fitosanitarios, inocuidad de alimentos y producción agropecuaria diferenciada”. Brasile, Paraguay, Uruguay</p> <p>2009-2010: supply of photovoltaic (PV) system under the Renewable Energy Project. Nepal</p> <p>2009-2010: aménagement de salles informatiques et des centres d’archives. Marocco</p> <p>2009-2010: supply contract for Priority Education Supplies to 15 Health Training institutions East Africa, Uganda.</p> <p>2009-2010: fourniture de materiel informatique et technique pour les caisses de juridictions. Marocco</p> <p>2008-2010: contrato para el suministro de kits de electrificación basados en energías renovables y suministro de materiales conexos (conexion satelital, ordenadores, proyectores, sistemas de esterilización de agua, y neveras). Honduras, Ecuador, Nicaragua</p> <p>2009-2010: Equipment for the Regional School of Public Administration . ReSPA. Montenegro</p> <p>2009-2010: Supply of water sampling, analysis and laboratory information menagent. Cipro</p> <p>2007-2010: UN system Contract no°PD/C0038/07 for the supply of prefabricated buildongs to the UN missions all over the world.</p>	<p>COMPANY DETAILS Vicolo Trave 4 37121 Verona, ITALY Tel: +39 045 8679222 Fax: +39 045 8009215 E -mail: agmin@agmin.it Internet: http://www.agmin.it</p> <p>Turn over: € 11.500.000 Number of Employees: 11 PI: 03029600230 Branches abroad: Buenos Aires Contact: Giuseppe Gola Position: Managing Director</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS EU budget – United Nations – World bank</p> <p>REGIONS OF INTEREST Asia and Pacific Caribbean Latin America Middle East Northern Africa Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY Education and Training Environment Health Environment Information Technology Telecommunication Trade Waste Management Water supply/treatment</p>
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AGORA' 2000

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY AGORA' 2000 is a consulting firm established in Rome in 1987, providing professional advise services to the main donor institutions for the formulation, implementation, management, monitoring and evaluation of economic development policies and programmms. Main areas of intervention are: private sector development, industrial and cluster development, trade development; investment promotion and business development, namely in support of SMEs; capacity building of public and private institutions for policy development, regulatory impact assessment, upgrading of the enabling environment, and enhanced provision of economic development services; Education and training.</p> <p>MAJOR PROJECTS</p> <p>2009-2010: improving EAC private sector awareness on the EPA and involvement in trade policy. Eastern Africa and Indian Ocean</p> <p>2007-2011: external monitoring service of Pro Invest, the EU-ACP partnership program for the promotion of Investment and Technology Flows in the ACP countries.</p> <p>2007-2009: responsible for the project management of TA to the ECOWAS commission for the EPA negotiation and implementation. Western and Central Africa – Nigeria</p> <p>2006-2010: framework contract for the provision of experts for evaluation and monitoring of the activities of the ETF and for research studies on evaluation methods in the Foundation's field of work. MEDA, EU, CEEC Central Asia</p> <p>2009-2012 : Algeria - long and short term assistance to the "SMEs support program". Algeria</p> <p>2009-ongoing: creating an enabling environment for a textile and garment industry in Rwanda. Western and Central Africa – Rwanda.</p> <p>2009: Assistance to the Central African republic in holding the rotating presidency of CEMAC. Central African Republic</p> <p>2008-2009: support to EPA negotiations and to the deepening of the regional integration among ECCAS members. Gabon</p> <p>2005-2009: regulatory reform and regulatory impact assessment project – RIA training. Serbia</p>	<p>COMPANY DETAILS via Germanico, 172 00192 Roma ITALY Sede legale: via del Monte della Farina 19 00186 Roma Tel: +39 063 241 719 Fax: +39 063 216 915 E -mail: mail@agora2000.it Internet : www.agora2000.it</p> <p>Turn over: 100.000.00€ P.I.08176960584 Number of Employees: 9 (permanent staff)</p> <p>Contact: Mario Martelli Position: Managing Partner Mail: mmartelli@agora2000.it</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS PHARE TACIS MEDA ALA EDF EIB EBRD WORLD BAND Inter American Development Bank</p> <p>REGIONS OF INTEREST Asian and Pacific Caribbean Central and Eastern Europe EU Member States Latin America Middle East Northern Africa Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY Education and Training Institution Building Private Sector Development SME development Agroindustrial development</p>
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AGROTEC S.p.A.

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY</p> <p>Since its founding in 1969, Agrotec SpA has developed its consultancy activities throughout the world, undertaking studies, detailed designs, technical assistance and the management and monitoring of rural development projects and programmes. Agrotec SpA provides its services to a wide range of international financial institutions, public sector enterprises and private firms. Since 1995, Agrotec SpA has developed a specialized trading activity as well, by supplying foodstuffs and scientific equipment to developing countries, financed by the International Cooperation. In assurance of the quality of its work, the company has obtained the certification of its Quality Management System accordingly to the UNI EN ISO 9001:2000 (Qnet certificate n.IT-30211, CSQA certificate n. 2983, Valoritalia certificate n. 002)</p> <p>MAJOR PROJECTS</p> <p>SUPPLIES</p> <p>2006-2007 ROMANIA (EU-Phare) – <u>“Equipment acquisition for emission control at IPPC activities, to the regional level - needed investments – Romania”</u> EuropeAid/121472/D/S/RO. Supply and installation and start-up of technical furniture and laboratory equipment, including: Lot 1 - Emissions into air from stationary sources Package no. 1 - BASIC SAMPLING – Package no. 2 - BASIC SAMPLING – MANUAL Package no. 3a - EXTENDED SAMPLING – ON LINE FOURIER TRANSFORMED INFRARED: Package no. 3b - EXTENDED SAMPLING - ON LINE: Package no. 4 - EXTENDED SAMPLING MANUAL ORGANIC (POPs, PAHs, PCBs): Sampling equipment including 2 sample probes for iso-kinetic sampling, filter/condenser and sampling containers -Pump, gas meter and regulating system for iso-kinetic sampling of PM - Gas Chromatograph with Mass Spectrometer - Air conditioning Package no. 5 - EXTENDED SAMPLING MANUAL ORGANIC (VOCs): DYNAMIC DILUTION SAMPLING SYSTEM - Sampling equipment - Gas Chromatograph with FID and PID Detectors and Thermal Desorption System – Air conditioning Package no. 6a - INORGANIC – METALS: Microwave digestion system for sample preparation - Atomic Absorption Spectrometer – Air conditioning Package no. 6b - INORGANIC – TRACE METALS: Microwave digestion system for sample preparation -Inductive Coupled Plasma with Mass Spectrometer analytical system (ICP/MS system) - Air conditioning Package no. 7 - Water purification system: Water purification system Package no. 8 - Laboratory glassware (pipettes): Digital micropipettes, Micropipette tips, Micropipette racks Package no. 9 – TRAINING Installation, start-up and commissioning, Technical assistance, Local staff training on site.</p> <p>2006-2007 BULGARIA (EU-Phare) – <u>Supply of equipment for strengthening of the system for health control on trade with chemical substances and control on novel and irradiated foods and food ingredients.</u> BulgariaEuropeAid/122789/D/SUP/BG. Supply and installation and start-up of technical furniture and laboratory equipment, including: Real-time PCR system, PCR instrument (Thermocycler), Automatic DNA Sequencer, Electrophoresis Power supply, Horizontal electrophoresis unit – (Mini & Standard Format), Gel Photo documentation system, Analytical electronically Balance, Technical Balance, pH meter , UV/VIS Spectrophotometer, Centrifuge and Refrigerated centrifuge, Freezer min - 15 oC, Refrigerator, Ultra Freezer, Digital pipette, Dispenser, Pipette controller / pipetting aid, Microwave oven, Laboratory mill/mixer, Laboratory Mill, Laminar flow workbench, PCR Cabinet/Workstation, Autoclave, Orbital Mixer, Laboratory Glassware Washer, Blocthermostate/Thermomixer, Labtop Coolers, Liquid Nitrogen Bottle, Refrigerated centrifuge, Soxhlet extractor unit, Water bath, Muffel furnace, Nitrogen sample evaporation system, Laboratory vacuum oven, Ultrasonic bath, Water Distillation Apparatus, Mixer/Homogeniser (electronically stirrer), Laboratory Fume Hood, Electronic digital Burette, Air condition,</p>	<p>COMPANY DETAILS</p> <p>Lungotevere Michelangelo 9 00192 Rome, ITALY Tel: +39 06 3203925 Fax: +39 06 3204961 E -mail: info@agrotec-spa.net Internet: www.agrotec-spa.net</p> <p>Turn over: Lit. 9.200.000,00 € Number of Employees: 20 Branches abroad: AGROTEC-Polska Sp z o.o. Contact: Dr. Sabina Latini Position: External Relations</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS</p> <p>PHARE, OBNOVA, TACIS, MEDA, ALA, EDF, WORLD BANK, EU Budget, Inter american development bank African Development Bank</p> <p>REGIONS OF INTEREST</p> <p>Asian and Pacific Caribbean Central and Eastern Europe Latin America EU Member States Middle East New Independent States Northern Africa Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY</p> <p>Agriculture & Rural Development Education and Training, Environment, Institution Building, Rural Development Tourism SME development Agroindustrial development</p>
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Magnet Stirrer with heating, Rotary Vacuum Evaporator, Lab ware (glassware and disposable) (Class A), Filtration assembly, Personal computer & Software, Fax machine, Copier (B/W), B/W Laser Copier/ Printer/Scanner/Fax Multifunctional Machine, Portable computer with Software, Colour Laser Printer, Scanner, Laboratory Furniture, Bench top ESR-X-Band Spectrometer, Bench top Thermoluminescence READER, accessories. Installation, start-up and commissioning, Technical assistance, Local staff training on site.

2006-2007 ROMANIA (EU-Phare) – “Equipment acquisition for emission control at IPPC activities, to the regional level - needed investments – Romania” EuropeAid/121472/D/S/RO. Supply and installation and start-up of technical furniture and laboratory equipment, including: LOT 2. Wastewater emissions measurements equipment Modular liquid chromatograph, capillary electrophoresis, automate portable sampler for water samples, UV-VIS spectrophotometer, accessories. Installation, start-up and commissioning, Technical assistance, Local staff training on site.

2006 INDONESIA (EU-ALA) – Supply of laboratory equipment for component 4 of EU-RI trade support programme EuropeAid/123717/D/SUP/ID. Supply and installation and start-up of technical furniture and laboratory equipment, including: Liquid Chromatograph Mass Spectrometer/Mass Spectrometer (LC-MS/MS) , High Performance Liquid Chromatograph (HPLC) , Atomic Absorption Spectrophotometer (AAS), Degasser, Microwave for Sample Digestion, Analytical Balance, Digestion System Unit for Heavy Metals Analysis, Muffle Furnace, Certified Reference Material, Standard of Nitrofurans, Nitrofurans Metabolites, Malachite Green and Leucomalachite Green, Malachite Green (MG) & Leucomalachite Green (LMG) Standard, Laboratory Volumetric Tools, Voltammeter Analyzer, Atomic Absorption Spectrophotometer (AAS). Installation, start-up and commissioning, Technical assistance, Local staff training on site.

2006 INDIA (EU-ALA) – EU – India Trade and Investment Development Programme – SPS/TBT Component – Supply Laboratory Equipment EuropeAid/123174/C/SUP/IN. Supply and installation and start-up of technical furniture and laboratory equipment, including: LOT 2 – EIA Lab in Chennai – Chemistry GC – HRMS, including accessories for analysis of Dioxin, ICP - MS, including accessories for analysis of heavy metals, Ultra High Pressure liquid chromatograph, including accessories for analysis of food, Online SPE (Solid phase extraction), SFE (Supercritical Fluid extractor) LOT 4 – EIA Lab in Kochi – Chemistry Deep Freezer 300 L, Deep Freezer 600 L, High Precision single pan Electronic Balance, Ultrasonic Bath, Gas Generator for Nitrogen, Gas Generator for Hydrogen, Ultra Centrifuge, HPLC - MS/MS, including accessories for analysis of mycotoxins, HPTLC System, including accessories for analysis of residual pesticides, Double beam UV visible photometer, Stereo wide field Microscope, Microwave Digestion system, GC - MS, including accessories for analysis of drug residues, Concentration Workstation (Evaporator), HPLC Column Oven, Cobra Cell for HPLC for determination of aflatoxin, Moisture Analyzer, Chiller Unit, Inductively Coupled Plasma (ICP) Emission Spectrometer, including accessories for analysis of heavy metals, Muffle Furnace, pH Meter, Water purification system, Rotary Evaporator, Fume Hood Safety Cabinet, Mycotoxin Analyser, test kit, Gas Generator for Nitrogen, Gas Generator for Hydrogen, Gas Delivery accessories, Pressurised Solvent Extraction (PSE) LOT 6 – EIA Lab in Kollam – Chemistry Atomic Absorption Spectrophotometer, including accessories for analysis of metals, HPLC, including accessories for analysis of mycotoxins, GC, including accessories for analysis of pesticide residues, Electronic Moisture Meter for grain, pH Meter LOT 9 – EIA Lab in Mumbai – Chemistry HPLC with software controlled quaternary pump & column oven for analysis of antibiotic residues, HPLC with Dual Wave Length for analysis of pesticide residues, HPLC MS-MS, DAD detector and Fluorescent Detector with all necessary accessories for analysis of mycotoxins, GC MS-MS, with ECD and all necessary accessories for analysis of antibiotic residues, ICP MS-MS, with all necessary accessories for analysis of trace elements/heavy metals, Refrigerated Centrifuge with all accessories, Automatic Solid Phase Extraction System with all

accessories

Installation, start-up and commissioning, Technical assistance, Local staff training on site.

2006 EGYPT (EU-MEDA) – Supply of Medical, Non Medical Furniture and Equipment[EuropeAid/123116/D/SUP/EG](#). Supply and installation and start-up of technical furniture and laboratory equipment, including: Lot 15 - Supply of Pharmaceutical Industry Laboratory instruments Scanning CCD, Dual View Optical Emission ICP, HPLC, with variable wave length detector and photodiode array detector, HPLC with variable wave length detector and refractive index detector, Luminescence Spectrometer, Laminar Flow vertical cabinet, Dissolution Tester .Installation, start-up and commissioning, Technical assistance, Local staff training on site.

2006 JORDAN (EU) – Supply contract for establishment of an Environment and Food laboratory in Aqaba. [EUROPEAID/121592/D/S/JO](#). Supply and installation and start-up of technical furniture and laboratory equipment, including: Gas chromatograph FID/ECD, Gas chromatograph FID/NPD, Gas chromatograph FID/TCD, Gas Chromatograph/Mass Spectrometer (GCMS), Hydrogen Generators, Purge and trap, Ion chromatograph, HPLC Refractive index detector, HPLC UV/VIS detector, TLC KIT, Uninterrupted Power Supply, Compressed air generator, PC and Laser printer, Accessories and spare parts.

2006 MONGOLIA (EU) – Supply of equipment for the project “Development of Agricultural Services” in Mongolia. [EuropeAID/121188/C/S/MN](#). Laboratory Equipment and Utensils: Microplate Photometer Reader, Water Purification System, Laboratory Centrifuge, Laboratory pH-Meter, Laboratory Precision Balance, Stirred Water Bath, Incubator, Sterilizer - dry heated air, Magnetic Stirrer with Hot Plate, Epi-Fluorescence Microscope, Laboratory Light Microscope, Clean Bench Class 2 (II), Milk Analyser, Freezer, Autoclave for Field Usage, Pipette filler, Adjustable Pipette - Volume 5µl - 1000µl, 3 Types of Thermometers, Alcohol densiometer, Milk densiometer, Bacteriostatic UV lamp, Electrodes for Laboratory pH-Meter, Pipette stand, Self-refilling syringes, Disinfecting sprayer, Cooling and heating box. Laboratory Glassware, Consumables, Chemical Reagents and Biological Materials Commissioning, installation and start-up, Technical assistance, Training on site

2006 BULGARIA (EU-Phare) - Integrated Management Planning and Administrative Capacity Building for Protected Wetland Areas, Component 3 Supply of monitoring equipment. [EUROPEAID/120261/D/S/BG](#). Binocular, Laser Rangefinder, Scope, Kayak with accessories, Digital camera, Electro-fisher, Ultrasonic Bat Detector, Nets for Birds, Phytoplankton, Zooplankton, Sedgewick-rafter plankton counting chamber, Tubular counting chamber, Counting chamber Burkner, Counting chamber for zooplankton, Bottom Sampler acc. to Ekman – Birge, Aston cylinder sampler with collection net bag, Surber sampler with collection net bag, Naturalists dredge (hand-thrown dredge), Standard Pond Net (hand net) with aluminum frame, Set of 3 sieves, Zoom Binocular Stereo Microscope, Microscope (invert type), Microscope with digital camera, Water Level Measuring Device (portable), Water Level Measuring Device, Staff Gauge for surface water level measurement, Current flow meter (portable), Groundwater sampling system, Mobile laboratories, Water sampler with portable winch, Portable Oxygen meter with measuring sensor, Portable pH meter with pH electrode, ORP electrode, Portable Conductivity meter with measuring cell, Portable fluorometer, Portable photometer, Thermoreactor (heating digestion system), Turbidimeter portable, Visibility Disc acc. to Secchi, UV-VIS Spectrophotometric System, Total Organic Carbon System, Atomic Absorption Spectrometer (AAS), Microwave Digestion System (Microwave oven), Laboratory ventilation hood, Water Purification System, Laboratory Drying Oven, Chamber furnace, Thermostat cabinet with variable temperature (Refrigerating thermostat), Refrigerator, Shaker with accessories, System for membrane filtration with Vacuum Pump, Magnetic stirrer with heating, Glassware and Sampling bottles, Laboratory Accessories, Automatic Weather Station, GPS,

computers. Commissioning, installation and start-up, Technical assistance, Training on site

COMMODITIES

- 2007 BANGLADESH (AGEA)** – Supply of 5236 tons of soft wheat
- 2007 BOLIVIA (AGEA)** – Supply of 141 tons of rice, 147 tons of sugar, 149 tons of pasta, 537 tons of wheat flour, 60 tons of sunflower oil
- 2006 BOLIVIA (AGEA)** – Supply of 240 tons of rice, 244,50 tons of sugar, 252,12 tons of pasta, 597,20 tons of wheat flour, 259 tons of maize
- 2006 GUATEMALA (AGEA)** – Supply of 1340 tons of maize

- 2005-2007 ALBANIA (EU)** – Technical Assistance to the Project Management Unit (PMU) of the Albanian Development Fund (ADF) for the Local Community Development Programme (LCDP).
- 2005 ALBANIA (WB)** – Assessment and design of community-based carbon sequestration in Albania.
- 2005 KAZAKHSTAN, KYRGYZSTAN, TAJIKISTAN, UZBEKISTAN (WB)** – Development of a Central Asian Rural Telecommunications Strategy.
- 2004-2007 ALBANIA (EU)** – Monitoring the health of small ruminants.
- 2004-2007 ITALY** – Mid-term, Interim & Final Evaluation of the LEADER Plus Network 2000-2006 (PRL+).
- 2004-2006 KAZAKHSTAN, KYRGYZSTAN, TAJIKISTAN, TURKMENISTAN, UZBEKISTAN (EU)** – Technical Assistance to Kazakhstan, Kyrgyzstan, Tajikistan, Turkmenistan and Uzbekistan with respect to their Global Climate Change commitments (*as a member of the consortium led by SOFRECO*).
- 2004-2005 POLAND (EU)** – Elaboration of management plans for selected sites proposed for the Natura 2000 Network.
- 2004-2005 ITALY** – Preparation of the forestry management plan, regulatory plan and of the preliminary proposal concerning the drawing up of the Multiannual Programme for the Economic and Social Promotion of the Natural Reserve of Monti Navegna and Cervia.
- 2004-2005 ITALY** – Preparation of the management and regulatory plans of SAC & SCI under Natura 2000 of the Monti Lucretili Regional Natural Park.
- 2004 POLAND (EU)** – Implementation of Polish FADN – Training.
- 2004 SLOVAK REPUBLIC (EU)** – Nation-wide training on IACS administration and controlling.
- 2004 POLAND (EU)** – Mid-term evaluation of the SAPARD programme for the implementation period 2000-2003.
- 2004 INDONESIA (EU)** – Pre-completion technical evaluation mission of the South and Central Kalimantan Production Forest Programme (SCKPFP) & Forest Liaison Bureau (FLB), ALA 95/18.
- 2004 HONDURAS (EU)** – Evaluation of the impact of the interventions of the Land Programme supporting the Food Security of the European Commission in Honduras.
- 2004 MADAGASCAR (EU)** – Identification and planning mission for the formulation of investment action plan in order to improve distribution system of potable water in the region *Grand Sud* of Madagascar, in order to reduce food insecurity.
- 2004 AFGHANISTAN (EU)** – Animal health development programme in Afghanistan – Feasibility study.
- 2003-2008 ITALY** – Mid-term, interim and final evaluation of the Rural Development Plan 2000-2006 (PSR) and of the Regional Programme LEADER Plus 2000-2006 (PRL+) and ex-post evaluation of the Rural Development Plan 2000-2006 (PSR) of Abruzzo Region.
- 2003-2007 PAKISTAN (EU)** – Strengthening of Livestock Services.
- 2003-2006 ITALY** – Independent evaluation of the Regional Rural Development Programme and of the Regional LEADER + Programme 2000-2006 in Liguria Region.
- 2003-2004 CZECH REPUBLIC (EU)** – Mid-term evaluation of the SAPARD Programme in the Czech Republic.
- 2003-2004 ITALY** – Preparation of the forest management plan of part of the Monti Lucretili Regional Natural Park.
- 2003-2004 SLOVAK REPUBLIC (EU)** – Mid-term evaluation of the SAPARD Programme in the Slovak Republic.
- 2003 BELIZE (EU)** – Strengthening fishery products health conditions in

ACP/OCT Countries – Advice and support for testing laboratories.
2003 ITALY – Mid-term review of Operative Regional Programme 2000-2006 – EAGGF and FIGG components in Campania Region.
2002-2004 ALBANIA (WB) – Albanian National Forest Inventory (ANFI).
2001-2006 VENEZUELA (EU) – Socio-economic development plan of the South Region of Monagas (*as a member of the consortium led by TYPISA*)
2000-2003 TUNISIA (Italian bilateral cooperation) – Strengthening of the ODS (Office de Développement du Sud) capacity for the development of the SMEs.
1998-2003 MALAWI (EU) – Promotion of Soil Conservation and Rural Production (PROSCARP).
1995-2002 NEPAL (EU) – Strengthening of veterinary services for livestock diseases control.

SUPPLIES

2004-2005 BULGARIA (EU) – Integrated management planning and administrative capacity building for protected wetland areas - Component 3 – Supply of monitoring equipment
2004-2005 MOLDOVA (EU) – Supply of equipment for testing laboratories. Harmonisation of Moldova System of Standardisation, Technical Regulation and Conformity Assessment with PCA and WTO requirements.
2004-2005 ROMANIA (EU) – Improvement of the National Air Quality Monitoring Network (*in association with ORION Srl*)
2004 ALGERIA (AGEA/Italian Ministry of Foreign Affairs) – White Sugar 370 MT – 10 Kg bags.
2004 SOMALIA (AGEA/Italian Ministry of Foreign Affairs) – Sunflower seed oil 528 tons – 1 litre PET bottles.
2003-2004 ROMANIA (EU) – Integrated monitoring of the Bulgarian Black Sea coast between Midia – Vama Veche, Lot 2 Laboratory equipment & Lot 3 Integrated sea-water monitoring system.
2003-2004 BULGARIA (EU) - Integrated monitoring of the Bulgarian Black Sea coast between Durankulak and Rezovo.
2003 BOSNIA-HERZEGOVINA (IBRD) – Procurement of laboratory equipment for the Customs Administration of the Republic Srpska.
2003 ANGOLA (AGEA/Italian Ministry of Foreign Affairs) – Soya bean oil 885.36 MT – 5 litres PET bottles.
2003 ARMENIA (AGEA/Italian Ministry of Foreign Affairs) – Soft-wheat flour 5,229.21 MT – 50 Kg bags.
2002 IRAQ (UNESCO) – Export of opticals to North Iraq.
2002 BOLIVIA (AGEA/Italian Ministry of Foreign Affairs) – Wheat grain (pre-boiled) 320 MT, Pasta 234 MT, Sunflower/Soya bean oil 216 MT, Maisoy (flakes) 307 MT, Quinoa 412 MT.
2002 TAJIKISTAN (AGEA/Italian Ministry of Foreign Affairs) – Sunflower oil 156.14 MT.
2002 ZAMBIA (AGEA/Italian Ministry of Foreign Affairs) – White maize grain 3,273.00 MT – 50 Kg bags.
2001-2002 RUSSIA (IBRD) – Environmental Management Project – Supply of analytical laboratory – Phase 1 & 2.
2000-2001 HUNGARY (EU) – Laboratory equipment for the Hungarian Public Veterinary Service.

AGRISTUDIO S.r.l.

<p>CONSULTANCY</p> <p><u>GENERAL DESCRIPTION OF THE COMPANY</u> Founded in 1974, Agristudio s.r.l. is an Italian multi disciplinary consulting firm specialized in providing consultancy services, technical assistance and project management mainly in the fields of rural development, agriculture, geology, forestry, community development, training, institutional strengthening, environment and access to credit. Its experience includes over 70 projects in all five continents and in more than sixty different countries.</p> <p><u>GENERAL DESCRIPTION OF THE COMPANY</u> ITALY, Sicily Region - Realisation of the Carta Natura of the Region Sicily - at the scale 1:50.000 - Elaboration of the Geographical Information System of the Ecological Corridors of Sicily. 962.500 € 2004-05 PERU - Framework Programme for poverty alleviation in urban marginal areas of Lima and Callao - 823.500 € 2003-07 ITALY Regional Operating Programme for the Campania Region. Territorial survey finalised at the definition of the project areas for land grouping. 359.205 € 2002-03 SERBIA - EU Compatible Animal Identification System 140.000 € 2003-05 REPUBLIC OF MONTENEGRO Strengthening of Veterinary and Phytosanitary Services Technical Assistance 579.910 € 2003-05 ROMANIA - Agriculture Price Survey. The objective is to improve to methods and practices of the Romanian agricultural statistics system 150.000€ 2002-03 ETHIOPIA - Pastoral Areas Development Study. 232.372€ 2002-03 TONGA - Vava'u Development Programme III - 509.399 € 2002-04 ETHIOPIA Technical Assistance to Farming in Tse-tse Control Areas 810.000 € 2000-04 SOLOMON ISLANDS echnical Assistance Services to the Rural Fisheries Enterprise Project Phase III 553.600 € 2000-03 REPUBLIC OF YEMEN Food Security Programme, Agricultural Statistics 428.075 € 2000-05 COLOMBIA Rural Development Programme in the Tierradentro Region 496.750 € 2000-05 CAMEROUN Technical Assistance to the Implementing Agency of the Development Programme of the Benoue River Basin 520.800 € 2000-04 UGANDA Evaluation of the Silk Sector Development Project 41.620 € 1999 TUNISIA Plantation of a date-palm in the Rijnj Maatoug Region 18.000 € 1999 BANGLADESH Provision of Technical Assistance to the Silk Development Project 1.689.000 € 1999-02 RUSSIAN FED Adaptation and revision of training and education policy of Kuban State 90.000 € 1999 INDONESIA Satellite Assessment of Rice of Indonesia €165.000 1998-01 FIJI Selection Trial and Dissemination of Sweet Potato Cultivars 21.600 € 1998 DANUBE STATES Treatment and Disposal of Manure from</p>	<p>COMPANY DETAILS Via Giambologna 37 50132 Firenze, ITALY Tel: +39 055 575175 Fax: +39 055 5047122 E -mail: info@agristudiosrl.it Internet: http://www.agristudiosrl.it</p> <p>Turn over: 2.200.000 € Number of Employees: 8 Contact: Massimo MORETTI Position: Business Manager</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS OBNOVA, PHARE, TACIS, MEDA, ALA, EDF, WORLD BANK Inter American Development Bank Asian Development Bank African Development Bank</p> <p>REGIONS OF INTEREST Asia and Pacific Caribbean Central and Eastern Europe Latin America EU Member States Middle East New Independent States Northern Africa Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY Agriculture & Rural Development Education and Training Environment Environment Public Administration Reform Rural Development Waste Management Agroindustrial development</p>
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Animal Farms 78.000 € 1997-98

LITHUANIA Biodiversity and Landscape Conservation. Improve management of the Lithuanian protected areas 750.000 € 1996-98

KYRGYZSTAN Pilot Integrated Agriculture and Food Development Project (PAFDP) 593.000 € 1996-99

INDIA Orissa Minor Irrigation Project 907.503 € 1996-04

KYRGYZSTAN, TAJIKISTAN Regional Agricultural Reform Project 2 780.000 € 1996-98

ECUADOR Improvement of Productivity and Production according to the optimal use of Native Phytogenetic Resource 370.000 € 1996-99

CENTRAL AFRICAN REP Support to agricultural production and to village self-development in Central-South area 280.000 € 1995-98

RUSSIA Technical assistance to joint stock owned farms in Russia 1.343.000 € 1995-99

RUSSIA Improvement of farm input supply in the Perm Region 2.500.000 € 1995-98

KAZAKHSTAN Technical Assistance for Pilot Development of private farming and food processing in Akmola Oblast 1994-98 € 1.285.000

PHILIPPINES Technical Assistance for agricultural and fishery development in small Islands 1994-99 € 514.000

BELARUS Technical Assistance for Food Production and Processing 1994-98 € 436.000

ALPICONCONSULT Stones

<p>CONSULTANCY</p> <p><u>GENERAL DESCRIPTION OF THE COMPANY</u></p> <p><i>ALPICONCONSULT Stones</i> is a small Individual Consulting Firm, established in 1987, operating for SMEs Development and Institution building in several technical sectors. It mainly operates in <i>mining and small mining sectors</i> with particular regard to Dimension Stones, Industrial Minerals and Construction Materials (mining, processing, marketing, building, architecture and training) and in the artisan and gender community development sector, too. Moreover the Firm operates in rural and social developing programmes, mainly involved in technical and training programmes.</p> <p><u>GENERAL DESCRIPTION OF THE COMPANY</u></p>	<p>COMPANY DETAILS Via Rudena, 77 35123 Padova, ITALY Tel: +39 049 8762941 Fax: +39 049 8762941 E -mail: alpistone@tin.it Internet:</p> <p>Turn over: 120.000 € Contact: Marco Cosi Position: Manager</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS CDE EDF, EU budget MEDA, EIB WORLD BANK PROINVEST PHARE</p> <p>REGIONS OF INTEREST Asia and Pacific Caribbean Central and Eastern Europe EU Member States Middle East Northern Africa Sub Saharan Africa Latin America</p> <p>SECTORS OF ACTIVITY Private Sector Development Energy, Mining Environment Water supply/treatment SME development Rural Development Public Administration Reform Trade</p>																																							
<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 15%;">Location</th> <th style="width: 60%;">Action</th> <th style="width: 25%;">Year</th> </tr> </thead> <tbody> <tr> <td>Mali</td> <td>Geological and Mining Evaluation and Pre-feasibility of Lithium, Rare Eraths, Tin & ceramic min. Pegmatites.</td> <td>2007</td> </tr> <tr> <td>Oman</td> <td>Mining and marketing Consultancy for 3 new quarry projects regarding Dimension Stone Marble in Southern and western regions</td> <td>2007</td> </tr> <tr> <td>Zambia</td> <td>Medium term consulting action for exploration activities in NW province of Zambia for gold, copper and uranium</td> <td>2007</td> </tr> <tr> <td>RSA</td> <td>Technical and Training programme to support local "wemen in small mining" communities to develop quarrying and business activity as regard Construction Materials and Industrial Minerals</td> <td>2007</td> </tr> <tr> <td>Jordan</td> <td>Mining and marketing Consultancy for a new mining project regarding Aggregates and other IM and Dimension Stone Marble in Dead Sea area (Jordan)</td> <td>2007</td> </tr> <tr> <td>Europe and Zambia</td> <td>Promotion of SADC Mining Sector in Italy and EU for the 2006 EU-SADC Mining Forum (Dec. 2006)</td> <td>2006</td> </tr> <tr> <td>Mauritania</td> <td>Diagnostic and Up-grading plan for a private quarry company in Mauritania</td> <td>2006</td> </tr> <tr> <td>Jordan</td> <td>Complete Technical, Marketing and Financial Diagnostic-Up-grading Plan - Pilot Project for 5 local Stone Companies. As Team Leader. JUMP - Jordanian Upgrading Modernisation Programme (JOR)</td> <td>2005-2006</td> </tr> <tr> <td>Zimbabwe</td> <td>Capacity Building Project toward Ministry of Mines of Zimbabwe for the assessment of the local rules for the evaluation and production of Construction Materials</td> <td>2005-2006</td> </tr> <tr> <td>Senegal</td> <td>Pre-Feasibility Study and Investment appraisal for a Granite Project in SE Senegal. Marketing assistance to prepare a Market Plan. (NSMTP Co. Ltd. - Senegal)</td> <td>2005</td> </tr> <tr> <td>Jordan, Kuwait</td> <td>Organisation of a Partnership Mission and Seminar of Jordanian Stone Companies to Kuwait. Country Study as regard Stone use and import and the domestic market (EJADA - Amman Jordan)</td> <td>2005</td> </tr> <tr> <td>ACP African Countries</td> <td>Organisation of the next PROINVEST Partnership Meeting named D-STONE 2005. (see www.d-stone2005.com) . Identification, evaluation and selection of African Projects. (EU - ACP PROINVEST - Brussels Belgium)</td> <td>2004-2005</td> </tr> </tbody> </table>	Location	Action	Year	Mali	Geological and Mining Evaluation and Pre-feasibility of Lithium, Rare Eraths, Tin & ceramic min. Pegmatites.	2007	Oman	Mining and marketing Consultancy for 3 new quarry projects regarding Dimension Stone Marble in Southern and western regions	2007	Zambia	Medium term consulting action for exploration activities in NW province of Zambia for gold, copper and uranium	2007	RSA	Technical and Training programme to support local "wemen in small mining" communities to develop quarrying and business activity as regard Construction Materials and Industrial Minerals	2007	Jordan	Mining and marketing Consultancy for a new mining project regarding Aggregates and other IM and Dimension Stone Marble in Dead Sea area (Jordan)	2007	Europe and Zambia	Promotion of SADC Mining Sector in Italy and EU for the 2006 EU-SADC Mining Forum (Dec. 2006)	2006	Mauritania	Diagnostic and Up-grading plan for a private quarry company in Mauritania	2006	Jordan	Complete Technical, Marketing and Financial Diagnostic-Up-grading Plan - Pilot Project for 5 local Stone Companies. As Team Leader. JUMP - Jordanian Upgrading Modernisation Programme (JOR)	2005-2006	Zimbabwe	Capacity Building Project toward Ministry of Mines of Zimbabwe for the assessment of the local rules for the evaluation and production of Construction Materials	2005-2006	Senegal	Pre-Feasibility Study and Investment appraisal for a Granite Project in SE Senegal. Marketing assistance to prepare a Market Plan. (NSMTP Co. Ltd. - Senegal)	2005	Jordan, Kuwait	Organisation of a Partnership Mission and Seminar of Jordanian Stone Companies to Kuwait. Country Study as regard Stone use and import and the domestic market (EJADA - Amman Jordan)	2005	ACP African Countries	Organisation of the next PROINVEST Partnership Meeting named D-STONE 2005. (see www.d-stone2005.com) . Identification, evaluation and selection of African Projects. (EU - ACP PROINVEST - Brussels Belgium)	2004-2005	
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Sudan	Diagnostic of two local IM projects for local companies (AL MASARRA and NILE MARBLE Ltd.)	2004
CzechRep., Hungary and Poland	Market Survey of Stone sector in eastern EU countries for the Jordanian Stone Sector (EJADA – Amman)	2004
Qatar –Jor.	Organisation of an Inward technical-buyer mission of Qatari Architects in Jordan (EJADA – Amman)	2004
Zimbabwe	Quarry evaluation and Business Plan for Black granite in Mutok	2003
Cape Vert	Diagnostic for local small mining Communities for building and dimension stone quarrying – Training on Job programme and drafting of an Action Development Plan	2003
Russia	Marble Quarry geo-mining Study and investment projection advi Pre-feasibility study	2002
Romania	Technical, Marketing and Financial Restructuring of the Romani Group	2001

Autorizzo l'Istituto nazionale per il Commercio Estero - ICE al trattamento e diffusione dei dati forniti secondo le disposizioni della normativa del 31 dicembre 1996, n. 675 sulla "Tutela delle persone e di altri soggetti rispetto al trattamento dei dati personali".

Padova (Italy), 31 Ottobre 2007
MARCO COSI

ANCE – ASSOCIAZIONE NAZIONALE COSTRUTTORI EDILI

<p>ANCE is the National Association of private construction contractors, active in public works, residential and industrial building.</p> <p>It represents 20 Regional Organisations, 101 Provincial Associations and 20,000 Construction companies of any specialization and dimension.</p> <p>ANCE and its local Associations safeguard the construction industry vis a vis the Government and Parliament, through its lobbying activity. Besides ANCE dialogues with political, social and cultural Institutions.</p> <p>ANCE ensures relationships with Administrative Authorities in governing the territory, planning investments and designing interventions.</p> <p>ANCE and its local Associations offers assistance and consultancy services in the following fields:</p> <ul style="list-style-type: none"> ▶ legislative ▶ economic and industrial relations <p>ANCE is engaged in:</p> <ul style="list-style-type: none"> ✓ Tendering for public procurement and relationships with the employers; ✓ Public and private Financing; ✓ Technical innovation and quality certification; ✓ Fiscal regulations' implementation; ✓ Company qualification for Public works <p>At the International level ANCE adheres to:</p> <p>FIEC – European Construction Industry Federation EIC – European International Contractors UNICE – Union of Industrial and Employers' Confederations of Europe through Confindustria - Confederazione Generale dell'Industria Italiana UEPC – Union Europeenne des Promoteurs-Constructeurs</p>	<p>COMPANY DETAILS Via Guattani 16/18 00161 Roma, ITALY Tel: +39 06 845671 Fax: +39 06 84567550-555 E -mail: info@ance.it Internet: www.ance.it</p> <p>Branches abroad: Office delegation in Brussels Associated companies: 20.000 construction companies</p> <p>Contact: Cecilia Satta Position: Senior Officer - Overseas Works and International Affairs</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS ISPA, OBNOVA, PHARE, TACIS MEDA, ALA, EDF, EBRD EU – budget, EIB, WORLD BANK, Asian Development Bank Inter American Development Bank African Development Bank</p> <p>REGIONS OF INTEREST Asia and Pacific Caribbean Central and Eastern Europe Latin America EU Member States Middle East New Independent States Northern and Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY Civil Engineering, Energy Environment, Financial services Transport, Urban Development Waste Management, Water supply / treatment Construction works</p>
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ASSINDUSTRIA FIRENZE

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY</p> <p>The industrialists' association represents, protects and supports the enterprises producing goods and/or services toward institutions and public administrations as well as economic, political, trade union and social organisations. It is a territorial member of confindustria, a confederation representing the Italian private industrial enterprises with 107.000 enterprises employing about 4.100.000 workers.</p>	<p>COMPANY DETAILS</p> <p>Via Valfonda 9 Firenze, ITALY Tel: +39 055 27071 Fax: +39 055 292043 E -mail: info@firenzeindustria.fi.it Internet: www.firenzeindustria.fi.it</p> <p>Number of Employees: 67 Branches abroad: Sydney (Australia) Moscow (Russia) Associated companies: 1700</p> <p>Contact: Angelo Artale Position: General Director</p> <p>REGIONS OF INTEREST</p> <p>Asia and Pacific Central and Eastern Europe Latin America EU Member States New Independent States Northern Africa</p> <p>SECTORS OF ACTIVITY</p> <p>Education and Training Energy Environment Financial services Industrial Engineering Information Technology Institution Building Legal Services Private Sector Development Public Administration Reform Social & Cultural Development Telecommunication Tourism Trade Transport Urban Development Waste Management</p>
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BANCA NAZIONALE DEL LAVORO S.p.A corporate division

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY</p> <p>Banca Nazionale del Lavoro – Representative Office for Benelux and E.U.</p> <p>Parent Company : BANCA NAZIONALE DEL LAVORO SPA Via Vittorio Veneto, 119, 00187 Roma</p> <p>Representative Office was set up in 1970.</p> <p>BNL SpA and its subsidiaries cover all main areas of banking and financial activities, addressed to both corporate, retail customers and public administration.</p> <p>The Representative Office, reporting to Corporate Division (areas of activity: International and Investment Banking, Large Customer Market, Corporate Market, Public Administration Market, Product and Capital Markets, Financial Markets) with the responsibility for developing:</p> <ul style="list-style-type: none"> - the relations with the European Commission and the European Institutions; - the relations with the European Financials Institutions; - the relations with the majors Financial Institutions in Belgium, Netherlands and Luxembourg; <p>the corporate banking to develop the relationship between BNL domestic and international branches and corporate clients (Large and SMEs) with strong international orientation both in international trade between Italy and Belgium and in european market and third countries.</p>	<p>COMPANY DETAILS Via V. Veneto, 119 – 00187 Rome, ITALY</p> <p>Representative Officer Avenue Louise, 66 1050 Bruxelles – Belgique</p> <p>Tel: +32 2.5137610 Fax: +32 2.5131802 E –mail : banca.nazionale.del.lavoro@skynet.be Internet: www.bnl.it</p> <p>Number of Employees: about 17.000 Branches abroad: 4 Branches and 12 Representative Officer Associated companies: 1700</p> <p>Contact: Fabio Storer Position: Chief Representative Officer</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS PHARE TACIS MEDA ALA EIB EBRD WORLD BANK Inter American Development Bank Asian Development Bank</p> <p>REGIONS OF INTEREST Asia and Pacific Central and Eastern Europe Latin America EU Member States Middle East</p> <p>SECTORS OF ACTIVITY Financial services</p>
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BOCCONI UNIVERSITY

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY Bocconi University aims to address the ever-changing need for training and research, as well as acting as a catalyst for the furthering of knowledge on an international level. Bocconi University and SDA Bocconi have gained a long standing experience in the provision of Technical Assistance and Consulting Services to third countries. Beneficiaries of this assistance are Governments, Public Administration Institutions, universities, Training Centres and firms located in third countries. Financial support to carry out these interventions is sought through international competitions launched by the EU Commission, the World Bank, the Italian Ministry of Foreign Affairs and other donors institutions. Bocconi and SDA have carried out projects in more than 20 countries world-wide. Central and Eastern Europe, CIS, Latin America, Asia and in the Mediterranean countries are the geographical areas in which Bocconi University is more experienced.</p> <p>MAJOR PROJECTS 1999/2007, EU, DG EuropeAid, European Studies Programmes in Malaysia, Vietnam and China 2005/2007, EU, DG Regional Policy, Complex Urban Investments 2005/2007, EU, DG EuropeAid, Asia-Link: Curriculum Development for Brand Building and fashion Management in China and the EU 2006/2007, EU, DG EuropeAid, Executive Training Programme in Japan and Korea 2005/2010, EU, DG Research, Network of Excellence on DYNAMICS of Institutions and Markets in Euro 2004/2007, EU, DG EuropeAid, Observatory of EU and Latin America Relations 2003/2006, EU, DG Research, Secure communication and collaboration framework for the judicial co-operation environment. 2005/2007, EU, EQUAL, SMEs Innovation Processes: Vector for Sustainable Development 2004/2006, EU, DG EuropeAid, Impact Assessment Study of the Euro Mediterranean Free Trade Area 2002/2006, EU, DG EuropeAid, Health for all in Latin America 2000/2002, EU, Phare, Management Training Programme, Bulgaria 1999/2001, EU, Tacis, DELPHI, Russian Federation, Policy Advice for the Reform of the Russian Education System 1999, Italian Ministry of Foreign Affairs, Training of Top State Personnel in the Russian Federation</p>	<p>COMPANY DETAILS Via Sarfatti 25, Milan, ITALY Tel: +39 02 5836 2242 Fax: +39 02 5836 2207 E-mail: luigi.pellegrino@unibocconi.it Internet: www.unibocconi.it</p> <p>Turn over : EUR 145 M. Number of Employees: 600</p> <p>Contact: Luigi Pellegrino Position: International Projects Coordinator Tel. 02 5836 2242 Fax. 02-58362187</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS PHARE TACIS MEDA ALA EU – budget WORLD BANK</p> <p>REGIONS OF INTEREST Asia and Pacific Caribbean Central and Eastern Europe Latin America EU Member States Middle East New Independent States Northern Africa</p> <p>SECTORS OF ACTIVITY Education and Training Energy Environment, Financial services Health Information Technology Institution Building Private Sector Development Public Administration Reform Tourism Trade Transport SME development</p>
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BONIFICA S.p.A.

CONSULTANCY

GENERAL DESCRIPTION OF THE COMPANY

Bonifica S.p.A. is a multidisciplinary consulting engineering company, certified under UNI EN ISO 9001, which supplies its services both in Italy and abroad. Bonifica offers its Clients a complete range of services, from the identification and planning of measures to the various stages of design, supervision of construction and technical assistance, including support services to Clients for the technical, administrative and organisational management of complex programmes, monitoring systems and data banks.

MAJOR PROJECTS

Romania, "Bucharest-Constanta Motorway Lot No. 3: Lehliu-Drajna" (41.6 km), National Administration of Roads-European Investment Bank. Services provided: traffic study, toll system, environmental impact study, topographic surveys, survey of existing works and non-destructive tests, drilling campaign, hydrogeological-hydraulic study, pavement design (two solutions, rigid and flexible), communication and lighting, final design of motorway, maintenance centre, interchange, service station and parking area with pertinent buildings, expropriations, preparation of tender documents, procurement services (FIDIC conditions), supervision of the works.

Slovakia, "Consulting Services for D61 Motorway Construction in Bratislava", Slovak Road Administration-EC Phare Programme. Services provided: technical assistance for the supervision of the construction works (6.475 km) on the city by pass, including four interchanges, eight bridges, a 1.756 km long viaduct and two service areas. TA includes contract management; construction supervision, disputes and claims, reporting according to the requirements of the IFIs involved (Phare, EIB), financial monitoring and administrative procedures.

COMPANY DETAILS

via Giulio Vincenzo Bona 101/C
00156 Rome, ITALY
Tel: +39 06 41539379
Fax: +39 06 4111058
E -mail: masci@bonifica.it
bonifica@bonifica.it
Internet : www.bonifica.it

Turn over: EUR 10.8 M.
Number of Employees: 66

Contact: Masci Sandro
Position: Public Relation – Press Office

EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS :

ISPA (Transport-Environment),
OBNOVA, PHARE,
TACIS, MEDA, ALA, EDF, EBRD,
WORLD BANK, IADB, ADB, EU-
budget

REGIONS OF INTEREST

Central and Eastern Europe
EU Member States
Middle East
Northern Africa
Sub Saharan Africa

SECTORS OF ACTIVITY

Agriculture & Rural Development
Civil Engineering
Environment
Private Sector Development
Rural Development
Urban Development
Waste Management
Water Supply-treatment
Agroindustrial development
Transport

CESAR - CENTRO PER LO SVILUPPO AGRICOLO E RURALE

<p>CONSULTANCY AND CONTRACTOR</p> <p>GENERAL DESCRIPTION OF THE COMPANY CESAR is a non profit making association working mainly in the fields of agriculture, rural development, improvement and conservation of natural resources. The Centre provides: analysis of macro and micro marketing; analysis of the current national and international agricultural situation; management of agricultural holdings; evaluation of farming strategies; technical assistance; designing and planning; project monitoring and evaluation; training.</p> <p>MAJOR PROJECTS 1999, Danagro Advisor, ALA/CHN/9517 Veterinary Course in relation to Dairy Production, China, Training</p> <p>1991-1995, EU Research Programme CAMAR, Design methods for endogenous regional development, Italy, Netherlands, Portugal, Spain, Research</p> <p>1996-1997, Ministry of Foreign Affairs of Italy, Managerial training for the development of agricultural and zootechnical holdings, working in the Cerkassy area, Ukraine, Training</p> <p>1989-1990, CENECOOP (Co-operative Agricultural Organisation of Costa Rica), Training Course in food industry, oleaginous and management of natural resources, Costarica, Training</p>	<p>COMPANY DETAILS Via Risorgimento 3/B 06051 Casalina di Deruta, Perugia, ITALY Tel: +39 075 9724274 Fax: +39 075 973382 Internet: www.cesarweb.com</p> <p>Turn over: 1.000.000 Euro Number of Employees: 6 Associated companies: Perugia University Dipartimento progetti internazionali Contact: Pennazzi Position: Project Manager pennazzi@cesarweb.com</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS OBNOVA PHARE TACIS ALA EBRD EU – budget</p> <p>REGIONS OF INTEREST Asia and Pacific Central and Eastern Europe Latin America EU Member States</p> <p>SECTORS OF ACTIVITY Agriculture & Rural Development Education and Training Environment Rural Development</p>
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CESTAS - CENTRE OF HEALTH EDUCATION AND APPROPRIATE HEALTH TECHNOLOGIES

<p>CONTRACTOR</p> <p>GENERAL DESCRIPTION OF THE COMPANY CESTAS is a Non-Governmental Organization with full Italian Foreign Ministry recognition (as according to the law no.49 dated 26.02.87) as qualified in managing international co-operation projects in Developing Countries. CESTAS also has official authorization to handle projects financed by the European Union. It is a no-profit-making, apolitical organization, which follows a policy of equal rights according to ethnic groups, gender, nationality and religion. The defence of Human Rights and universal solidarity provide the basis for the Association's aim to promote the knowledge, study and initiatives concerning the struggle against underdevelopment and hunger world-wide.</p> <p>MAJOR PROJECTS September 1997 - September 2000. Jointly funded by the European Union, in conjunction with: The Municipalities' Association and 5 Municipalities identified on a yearly basis, Employment Intermediary Centres for the Low-Income Women Householders Programme in Concepción and Santiago Provinces , Chile, The programme's objective is for the insertion of women householders into the employment world, with the intention, as a result, of improving job quality and stability and, as a result, quality of life.</p> <p>3 years (start March 1999). Jointly funded by the European Union, in conjunction with: Ministry of Health and Social Services (MoHSS) - Republic of Namibia, Human Resources Development in the Orthopaedic Sector, Namibia, Improve the overall capacity, quality and efficiency of the Orthopaedic Technical Services in Namibia and the production of orthopaedic technical appliances.</p> <ul style="list-style-type: none"> - Increase the services to the Regions. - Reduce the percentage of people with physical disabilities. - Initiate a formal training programme for 30 Orthopaedic Technicians. Train necessary staff , on-the-job, through short and long term fellowships and apprenticeship scheme. - Work out plans for establishing permanent service facilities in the northern regions (Oshakati and Rundu). Work out a plan for Mobile Units to serve the northern as well southern regions. - Implement streamlining of workshop procedures. Up-grade working methods through instructions and training. 	<p><u>COMPANY DETAILS</u> Via Ranzani 13/5/F 40127 Bologna, ITALY Tel: +39 051 255053 Fax: +39 051 - 4211317 E -mail: cestas@cestas.org Internet: www.cestas.org</p> <p>Number of Employees: 15 Branches abroad: Namibia; Malawi; Argentina, Bolivia, South Africa.</p> <p>Associated companies: CLONG: Comité de liaison des OGN de développement auprès de l'Union européenne; COCIS (Coordination of NGOs for International Development Co- operation)</p> <p>Contact: Cristina Falcaro Position: Assistant to the Director</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS MEDA ALA ISPA Transport ISPA Environment EBRD EU – budget WORLD BANK</p> <p>REGIONS OF INTEREST EU Member States, Central and Eastern Europe Asia and Pacific, Caribbean Latin America Middle East Northern Africa Sub Saharan Africa New Independent States</p> <p>SECTORS OF ACTIVITY Agriculture & Rural Development Civil Engineering, Industrial Eng.ring Education and Training Environment, Energy Financial services Health, Rural Development Information Technology Institution Building Legal Services Private Sector Development Telecommunication</p>
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	<p>Tourisme, Trade, Transport Urban Development Social & Cultural Development Water supply / treatment, Management SME Development Agroindustrial Development</p> <p>Women, Children</p>
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CHIODI CONSULTING

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY Chiodi Consulting service of business consultancy works from 1996 in the field of favourable funding for companies; it's learned in project realization, feasibility studies and business-plan in favour of companies and public local agencies in order to benefit from the contributions foreseen by EU Programmes and Structural funds. Chiodi Consulting is able to coordinate the contacts between different countries in the EU and to give birth to projects of economic cooperation.</p> <p>MAJOR PROJECTS 2010: IPA adriatic "Wine roads" project – partner: Provincia di Rimini, Bosnia Erzegovina and Croatia</p> <p>2006/2007: Interr IIIA "In Rose" project for quicker sea connections for people from Adriatic coast to Croatia</p> <p>2001: CDE – feasibility study in Eritrea for cultivation of "aloe vera" for therapeutic aims.</p>	<p>COMPANY DETAILS Via Flaminia 171 47900 Rimini Tel: 0541 384455 Fax: 0541 302670 E -mail: info@chiodiconsulting.it Internet: www.chiodiconsulting.it</p> <p>Number of Employees: 2 Branches abroad: none</p> <p>Contact: Gabriele Chiodi Position: president Associated companies: member of IBPARTNERS: "international Consulting" – Bologna and "Studio Coradeschi progetti" Bologna</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS IPA</p> <p>REGIONS OF INTEREST Central and Eastern Europe EU Member States Middle East Northern Africa Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY Agriculture & Rural Development Financial services Health Private sector Development Rural Development Tourism SME development Agroindustrial development</p>
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CNA

CONFEDERAZIONE NAZIONALE DELL'ARTIGIANATO E DELLA PICCOLA E MEDIA IMPRESA

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY The National Confederation for the Craft Sector and Small and Medium Enterprise represents craft enterprises, their entrepreneurs, small and medium enterprises and relative forms. The CNA System operates for the affirmation within the society, the Institutions, politics and within the enterprise world, of the values of enterprise, labour, market economy, and the constant effort to create full synthesis between enterprise interests and general Italian interests and active participation in the development of enterprises and entrepreneurs.</p> <p>MAJOR PROJECTS 2003, 'Terra e Fuoco' – L'arte ceramica in Italia Promotion and Exhibition of Italian Ceramic with the support of the Italian Ministry of Industry</p> <p>2000 – 2001. European Commission, YET (LEONARDO I) U.E. Vocational training – mobility.</p> <p>1993 – 1999. European Commission, YET (LEONARDO II) U.E. Vocational training – mobility</p> <p>1993 – 1996. European Commission, SPAC (LINGUA – LEONARDO), Italy – UK – Germany. Linguistic training to entrepreneurs in the textile – clothes – footwear sector through a specific software</p>	<p>COMPANY DETAILS 124, Rue du Commerce 1000 Brussels, BELGIUM Tel: +32 2 230 74 29 – 230 74 42 Fax: +32 2 230 72 19 E -mail: bruxelles@cna.it Internet: www.cna.it</p> <p>Number of Employees: 8000 (in Italy) Branches abroad: 2 Associated companies: 520.000 in Italy</p> <p>Contact: Pamela Cammarata Position: Responsible Brussels Office bruxelles@cna.it</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS PHARE TACIS MEDA ALA EU – budget</p> <p>REGIONS OF INTEREST Asia and Pacific Central and Eastern Europe Latin America EU Member States Middle East Northern Africa</p> <p>SECTORS OF ACTIVITY Agriculture & Rural Development Agroindustrial development Education and Training Energy Environment Financial services Health Information Technology Legal Services Social & Cultural Development Trade Transport Urban Development Waste Management SME's and Private Sector Development</p>
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C. LOTTI & ASSOCIATI
SOCIETÀ DI INGEGNERIA S.p.A.

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY C. Lotti & Associati is one of the leading Italian pure engineering services companies and has been operating for over forty years in the field of hydraulic works, of transport infrastructure, of building and town planning and of environment. Services provided: from pre-investment and feasibility studies to general plans, to preliminary and final designs, to supervision of works and technical assistance, to training and technical refresher courses and to construction management.</p> <p>MAJOR PROJECTS 1999-2003, EDF, Rural water supply 8th FED, Chad, Technical assistance, engineering studies and supervision of works. 1998-2001, WORLD BANK, Reconstruction of infrastructures damaged by "El Niño", Peru, Definition of damages and assistance to local institutions. 1997-2000, EBRD, Chisinau Water Services Corporate Development Moldova, Technical assistance for the corporate transformation of Chisinau w.s. management</p>	<p>COMPANY DETAILS Via del Fiume, 14 00186 Roma, ITALY Tel: +39 06 323971 Fax: +39 06 3227298 E -mail: lotti@lottiassociati.com Internet: www.lottiassociati.com</p> <p>Turn over: 7.137.271,50 € Number of Employees: 146 Branches abroad: Philippines, Honduras, Indonesia, Peru, Albania, Giordania, El Salvador, Mauritius.</p> <p>Contact: Bernadette Penta b.penta@lottiassociati.com Position: external relations responsible Associated companies: NCZ S.r.l., CM S.r.l.</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS MEDA, EBRD, ALA, WORLD BANK, EDF PHARE, TACIS, Asian Development Bank African Development Bank Inter American Development Bank</p> <p>REGIONS OF INTEREST Asia and Pacific Latin America New Independent States Northern Africa Central and Eastern Europe Middle East</p> <p>SECTORS OF ACTIVITY Agriculture & Rural Development Civil Engineering Environment Information Technology Private Sector Development Rural Development Transport Urban Development Waste Management Water supply / treatment</p>
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COMITO & ASSOCIATI S.r.l.

<p>CONSULTANCY</p> <p><u>GENERAL DESCRIPTION OF THE COMPANY</u></p> <p>Comito & Associati S.r.l. is a professional team, specialised in the strategic evaluation of projects and feasibility studies focusing on economic, financial and environmental aspects. Its main fields of activity are the following: Transport, Logistics and Urban/Regional Development, Tourism and Leisure, Environment, Business Development, Institutional Support and Training, Water and Waste Management.</p> <p>MAJOR PROJECTS</p> <p>2007-2009: “Progetto per il miglioramento del trasporto urbano di Arad” con obiettivo il miglioramento dell’efficienza operative della società che gestisce il trasporto pubblico nella città di Arad attraverso la partecipazione del settore privato. Romania</p> <p>2007-2009: “Master plan Nazionale per il Qatar” con obiettivo miglioramento trasporti, infrastrutture, protezione dell’ambiente, utilizzo del suolo ecc.. Qatar</p> <p>2008: “valutazione ex post dei progetti nel settore dei trasporti su finanziamento FED durante il periodo 2000-2006. Rwanda.</p> <p>2008: studio di pre-fattibilità della dimensione regionale del settore dei trasporti in Eritrea; proposte e confronto di varie soluzioni relative ai progetti, studio comparativo delle soluzioni migliori, preparazione dei Termini di Riferimento per studi successivi. Eritrea</p> <p>2008: audit tecnico del progetto stradale Mai Mahiu – Naivasha – Lanet; valutazione del progetto in termini di efficienza, efficacia e qualità, audit delle soluzioni tecniche e del conseguente impatto sui costi di progetto e sulla durata. Kenya</p>	<p><u>COMPANY DETAILS</u></p> <p>Corso Fogazzaro 117 36100 Vicenza Italy Tel: +39 0444 544957/320195 +39 0444 320195 Fax:: +39 0444 320195 E –mail : info@comitoassociati.com Internet: http://www.comitoassociati.com</p> <p>Turn over: 350.000 Euro Branches abroad: none Associated companies: A&L e Associati</p> <p>Contact Person: Vincenzo Comito Position: Senior Partner</p> <p><u>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS</u></p> <p>IPA, ENPI, EDF, EU –budget, EIB, EBRD, WORLD BANK, Inter American Development Bank, African Development Bank</p> <p><u>REGIONS OF INTEREST</u></p> <p>Central and Eastern Europe, EU Member States, Middle East, NIS, Northern and Sub Saharan Africa</p> <p><u>SECTORS OF ACTIVITY</u></p> <p>Environment, Institution Building, Urban Development, Transport</p>
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CONSORZIO COPERNICO 2000

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY The Company deals with elaboration, organization and knowledge Project Managing for private Companies and public enterprises, about business consulting and making events (meetings, congress, seminary). Knowledge: Informatic and Internet Area/ Managing Area/ Business Area. Consulting: Quality Certification ISO 9000/14000 Financial: U.E., Ministerial and Regional Credit Lines for Company development.</p>	<p>COMPANY DETAILS Corso Indipendenza 14 20129 Milano, ITALY Tel: +39 02 75281879 Fax: +39 02 75281743 E-mail: info@sistematicopernico.com Internet: www.sistematicopernico.com</p> <p>Turn over: € 350.000 (year 2000) Number of Employees: 2 Branches abroad: Hungary, Czech Republic, Brazil</p> <p>Contact: Luigi Ceretti Position: vice-managing Director l.ceretti@sistematicopernico.com</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS PHARE ALA</p> <p>REGIONS OF INTEREST Caribbean Central and Eastern Europe Latin America</p> <p>SECTORS OF ACTIVITY Education and Training Environment Financial services Information Technology Legal Services Social & Cultural Development Telecommunication Tourism</p>
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CONSORZIO MIDEURO per l'Internazionalizzazione delle PMI

<p>SUPPLIER</p> <p>GENERAL DESCRIPTION OF THE COMPANY Consortium MIDEURO is a no-profit organisation that deals with the Internationalization of the small and medium enterprises in the environmental, industrial, commercial and handicraft field. Our mission, today, is to promote the products of SMEs in all those countries where it is possible to find cooperation opportunities, by developing a “making system strategy”, by offering to the target country at the same time a complete series of services.</p> <p>MAJOR PROJECTS Egypt: we are realizing a plant for mozzarella production by enhancing local sources and giving to the local people new opportunities.</p> <p>Gaza Strip: we are the only Italian company in Gaza working on treatment and management coming from building destruction, the special machines called crushers. We are analyzing the possibility to go on with another project in that area about creating a multisector area at the borders in order to let the population organize the transport of all type of goods.</p> <p>Jordan: we developed a project on dangerous and no – dangerous waste treatment and management, in order to create a scientific method bound to provide Jordanian hospitals with any type of assistance services (laundry and restoration for sick people, continuing e-learning for sanitary operators, logistics centre and incineration of hospital waste). Over this period we are negotiating with the Jordanian Government in order to realize an industrial park in the area of Amman together with our corporate companies. The main goal of such a project is to provide Jordan with any type of services, included a mall and offices where local people can work.</p> <p>Israel: we developed a feasibility study on asbestos reclamation. In January we will have important meetings with Israeli authorities in order to discuss about the real opportunities that MIDEURO can develop in this country.</p> <p>Romania: we opened a branch of RISANA, one of MIDEURO's corporate companies, that deals with the crushing of all waste coming from building (especially stones).</p> <p>Africa: we are developing important strategic mission in this continent in order to analyze the potential opportunities offered by the different African countries. We submitted project on Sustainable Development to the European Commission in response to the different tenders provided by it.</p>	<p>COMPANY DETAILS Via Lago dei Tartari, 63 Guidonia Roma, ITALY Tel: +39 0774550243 Fax: +39 00774550160 E -mail: info@consorzioimideuro.it Web : http://www.consorzioimideuro.it/</p> <p>Turn over: Number of Employees: 3 Branches abroad:</p> <p>Contact: Alessandra Strona Position: Foreign Department Coordinator</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS EU BUDGET</p> <p>REGIONS OF INTEREST Central and Eastern Europe EU Member States Middle East Northern Africa Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY Education and Training Energy Environment Waste Management Water Supply/treatment Social & Cultural Development SME Development Agroindustrial development</p>
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CONSORZIO TECNOPARCO CONGRESSI

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY Consorzio Tecnoparco Congressi is an Association aimed at creating a net of professional qualified firms able to provide advisory service on the national and international market. Its partners are enterprises and Italian associations that offer a global organization able to guarantee integrated service to meet the various business needs through the choice of the most suitable forms and solutions.</p> <p>MAJOR PROJECTS</p> <p>2006 “Gli Incontri di DIADI 2000 per l’Innovazione”, Diffusione dell’innovazione nelle aree a declino industriale.</p>	<p>COMPANY DETAILS Via dell’Industria 25, 28924 FONDOTOCE VERBANIA, ITALY Tel: +39 0323 586907 or 0323 586898 Fax: +39 0323 586890 E -mail: info@tecnoparcocongressi.it Internet: www.tecnoparcocongressi.it</p> <p>Number of Employees: 2 Branches abroad: East Europe Associated companies: Tecnoparco del Lago Maggiore spa, Imera srl</p> <p>Contact: Luigi Ceretti Position: Vicepresidente</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS</p> <p>REGIONS OF INTEREST Central and Eastern Europe Latin America EU Member States</p> <p>SECTORS OF ACTIVITY Financial services Education and Training Financial services</p>
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COOPI COOPERAZIONE INTERNAZIONALE

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY Cooperazione Internazionale(COOPI) is a Non Governmental Organization, a non-profit making body, working from 35 years in international cooperation. COOPI operates in 29 countries all over the world, carrying out significant activities. COOPI is actually involved in more than 70 projects concerning emergency, rehabilitation, reconstruction and development intervention in different sectors: health, sanitation, agriculture, training and education.</p> <p>MAJOR PROJECTS 1998 – 2001 , Italian Cooperation and European Union Support to the mining cooperatives, Bolivia, It aims to support the mineral production process in the mining cooperatives in order to contribute to improving work and health conditions and to impact on the quality of live of the cooperatives' members</p> <p>1992-2002, European Union and Caritas Internationalis, Support to the district hospital and the surgical hospital, District of Berbera, Somaliland, North West Somalia, It aims to develop the activities of both hospitals, together the two hospitals contain, 240 hospital beds. The hospital's equipment were upgraded. The staff trained. Healthcare activities were carried out throughout the district and treatment improved within the hospitals.</p> <p>1996-2002, KFW (German Financial Cooperation), Rehabilitation of healthcare and educational services in the Sub-prefectures de Bocaranga and de Koni and supervision of the same in the Subprefecture de Bozoum, RCA Central African Republic. It aims to involve the functional rehabilitation of basic educational and healthcare services in the first two Sub-prefectures and supervision of these activities in the Sub-prefecture de Bozoum.</p>	<p>COMPANY DETAILS Via Francesco De Lemene, 50 20151 Milan, ITALY Tel: +39 02 3085057 Fax: +39 02 33403570 E -mail: coop@coop.org Internet: www.coop.org</p> <p>Number of Employees: 30 in Italy and 120 abroad Branches abroad: 29 Associated companies:</p> <p>Contact: Michele Romano Position: Director</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS EU – budget</p> <p>REGIONS OF INTEREST Caribbean Central and Eastern Europe Latin America New Independent States Northern Africa Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY Agriculture & Rural Development Education and Training Energy Environment Public Administration Reform Rural Development Social & Cultural Development Water supply / treatment</p>
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C&S DI GIUSEPPE INGEGNERI ASSOCIATI

<p>CONSULTANCY GENERAL DESCRIPTION OF THE COMPANY Planning and managing projects about buildings, systems, civil and industrial infrastructures, about engineering services, research and recovery of losses in the water networks. Implementation of studies on feasibility for public projects, making and coordination of security nets,</p> <p><u>MAJOR PROJECTS</u> 2009: recovery and development of water system and root canal treatment for Turda – Campia Turzii region, in Cluj, Romania, and for Siblu, Romania. Technical assistance and follow up.</p>	<p><u>COMPANY DETAILS</u> Via Cavour 45 66010 Palombaro (CH) Tel: +39 0871 895660 Fax: +39 0871 895218 E -mail: sandig@tin.it</p> <p>Number of Employees: 8 Branches abroad: Romania, Bucarest</p> <p>Contact: Sante di Giuseppe Position : amministratore unico</p> <p><u>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS</u> IPA</p> <p><u>REGIONS OF INTEREST</u> Central and Eastern Europe EU member states</p> <p><u>SECTORS OF ACTIVITY</u> Civil engineering Water supply / treatment</p>
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DE MARE SRL

<p>SUPPLIER-CONTRACTOR</p> <p>GENERAL DESCRIPTION OF THE COMPANY De Mare srl, was interested at the beginning in thermal and acoustic insulation. In the last 15 years it has specialized in waterproofing dumps of urban solid waste and special waste. Waterproof is made trough the use of synthetic materials.</p> <p>MAJOR PROJECTS 2009: capping of Moliterno dump, Mosciano Sant'Angelo and Lauria dumps 2009: furnishing and capping of Ramnicu Valcea dump, Romania.</p>	<p>COMPANY DETAILS Via Mario Pagano 1 85047 Moliterno (PZ), Italy Tel: +39 0975 64003 Fax: +39 0975 64455 E -mail: info@demare.it Internet: www.demare.it</p> <p>Turn over: Number of Employees: 2 Branches abroad : none</p> <p>Contact: De Mare Fausto Position: administrator</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS IPA ENPI</p> <p>REGIONS OF INTEREST EU Member States</p> <p>SECTORS OF ACTIVITY Environment</p>
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DRN - Development Researchers

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY DRN is a private company referring to a network of European and international research and consulting institutions specialising in different development issues. This feature allows DRN to create flexible and multidisciplinary teams to respond to specific needs. The services provided by DRN are: Consulting services; technical assistance & training ; Social & economic studies and research; Financial analyses and feasibility studies.</p> <p>MAJOR PROJECTS</p> <p>2009: Study to determine the most suitable structure for the implementation of a Micro-Projects Programme. Swaziland, Africa.</p> <p>2009: Identification study in the governance sector. Swaziland, Africa.</p> <p>2009: End of Programme Evaluation of the Programme "Support to the competitiveness of the rice sector in the Caribbean". Caribbean, Guyana and Suriname.</p> <p>2009-2014: Technical Assistance Support Programme to Regional Integration in Central America (PAIRCA II). Guatemala, Honduras, El Salvador, Nicaragua, Costa Rica, Panamá. Possibly Belize & Dominican Republic</p> <p>2009-2010: Technical Assistance for the Monitoring of Governance Programme in Guinea.</p> <p>2009-2013: Technical Assistance Support to Food Security for Ultra-Poor (FSUP). Bangladesh</p>	<p>COMPANY DETAILS Via Ippolito Nievo 62 00153 Rome, Italy Tel: +39 06.5816074 – 5816107 Fax: +39 06.5816390 E -mail: mail@DRN-Network.com Internet: www.DRN-Network.com</p> <p>Turn over: 3.300.000.00 euro Number of Employees: 16 permanent staff + part-time consultants Branches abroad : Brussels, Belgium</p> <p>Contact: Marco Palmini Position: Executive Director m.palmini@drn-network.com</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS OBNOVA PHARE TACIS MEDA ALA EDF EU - budget WORLD BANK</p> <p>REGIONS OF INTEREST Asia and Pacific Caribbean Central and Eastern Europe Latin America EU Member States Middle East New Independent States Northern Africa Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY Agriculture & Rural Development Education and Training, Environment, Institution Building Private Sector Development Public Administration Reform Rural Development Social & Cultural Development</p>
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ECOSFERA S.p.A.

CONSULTANCY	COMPANY DETAILS
<p>GENERAL DESCRIPTION OF THE COMPANY</p> <p>Ecosfera is a consultancy company specialized in planning and valuation of fundings programmes for the territory's sustainable development and for the valorization of the share capital.</p> <p>MAJOR PROJECTS</p> <p>2009-ongoing: Fornitura di un sistema integrato di servizi per la gestione e conduzione degli impianti tecnologici di immobili adibiti ad uso sanitario in uso alle Amministrazioni Pubbliche. (In ATI, Ecosfera capogruppo)</p> <p>2009-ongoing: attuazione delle linee di intervento del Programma operativo Interregionale "energie rinnovabili e risparmio energetico 2007/2013".</p> <p>2009-ongoing: Assistenza Tecnica all'Autorità di Gestione del Programma Operativo Regionale FESR Obiettivo Convergenza 2007/2013</p>	<p>viale Castrense, 8 00182 Roma-Italy tel: +39 0670608.1 fax : +39 0670608.400 E -mail: segreteria@ecosfera.it Web : http://www.ecosfera.it</p> <p>Turn over: 2.700.000 Euro Number of Employees: 180 Branches abroad: none Associated companies: Assoconsult</p> <p>Contact Person: Marco Avarello Position: Consigliere amministrazione</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS ALA</p> <p>REGIONS OF INTEREST Central and Eastern Europe Latin America EU Member States</p> <p>SECTORS OF ACTIVITY Agriculture & Rural Development Institution Building Private Sector Development Tourism SME development Agroindustrial development</p>

ENEL Group

<p>CONSULTANCY AND CONTRACTOR</p> <p>GENERAL DESCRIPTION OF THE COMPANY ENEL Group is the largest Italian multi-utility. Its core business consists in generation, transmission and distribution of electric energy. Besides ENEL Group operates in the following fields: Development of Power Systems (Designing and building of electric plants) (ENELPower); Water Treatment and supply (design, construction and management of water distribution network) (ENELHydro); Solid Urban Waste Utilisation (Elettroambiente); Public Lighting (SO.le); Information Communication Technology (ENEL.it)</p> <p>MAJOR PROJECTS 1995-2000 Italy, UK, Albania, Bulgaria, Romania, Ukraine, Armenia, Saudi Arabia, Syria, Libya, Algeria, Marocco, Argentina, Brazil, Paraguay, Congo, Nigeria, Cambodia, China</p>	<p>COMPANY DETAILS Office, and presence in Viale Regina Margherita, 137 00198 Rome, ITALY Tel: +39 06 85095003 Fax: ++39.06.8509.2211 E-mail : arico.ruggero@enel.it Internet: http://www.enel.it</p> <p>Turn over: Euro 9.403.357.795 Number of Employees: 73.400 Branches abroad: Brussels Representative several extra EU countries</p> <p>Contact: Mr Ruggero Arico Position: ENEL Corporate European and International Affairs Head Office</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS ISPA, OBNOVA, PHARE, TACIS, MEDA, ALA, EDF, EIB, EBRD, WORLD BANK, Inter American Development Bank, African Development Bank, Asian Development Bank</p> <p>REGIONS OF INTEREST Asia and Pacific Caribbean Central and Eastern Europe Latin America EU Member States Middle East New Independent States Northern Africa Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY Education and Training, Energy, Environment, Information Technology, Rural Development, Urban Development, Waste Management, Water supply/treatment</p>
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ENITECNOLOGIE S.p.A.

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY EniTecnologie is the Corporate Technology Company of ENI S.p.A. The main areas of application of EniTecnologie's activities encompass upstream, downstream, oil and gas and environmental technologies. In particular, the production and transportation of liquid and gaseous hydrocarbons refining and petrochemistry, the optimal use of fuels, including their environmental impact, industrial site remediation and the environmental protection of industrial areas.</p> <p>MAJOR PROJECTS 2010-ongoing.. ENI cooperates owning the 32.5% share of oil deposit, condensed and natural gas in Karachaganak, in the west part of Kazakstan.</p> <p>2010/ongoing..ENI in participating in the development of the giant oil deposit of Kashagan, situated in the offshore of the Caspian Sea.</p>	<p>COMPANY DETAILS Piazza Ezio Vanoni 1 20097 San Donato Milanese (MI), ITALY Tel: +39 02 5201 Fax: +39 06 59 82 21 41 Internet: www.enitecnologie.it</p> <p>Turn over: 46.311 MEuro Number of Employees: 400 Associated companies: ENI S.p.A.</p> <p>Contact: Gianni Di Giovanni Position: Responsabile comunicazione estera Roma Mail: gianni.digiovanni@eni.com</p> <p>SECTORS OF ACTIVITY Energy Environment Water supply / treatment</p>
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ETRAL INVESTMENTS CORPORATION SRL

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY Financial Activities: including : Venture capital, financial consultancy, Joint ventures, capital restructuring, financing short/medium/tern projects.</p>	<p>COMPANY DETAILS Via E. Rota, 11/F 31100 TREVISO, ITALY Tel: +39 0422 424226 Fax: +39 0422424262 E -mail: info@etral.it Web www.etral.it</p> <p>Turn over: 1,0 M Euro Number of Employees: 3 Branches abroad: 2 Associated companies: - ETRAL INVEST. BVI, Geneva, P.R.W. S.A. - ETRAL INVEST. CORPORATION, Gibraltar - Dimensione Mutui srl - Media e servizi pubblicitari srl - Golden share advisor e partners spa</p> <p>Contact: Mr H.M. Cimenti Position: Vice-President</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS EU – budget</p> <p>REGIONS OF INTEREST Central and Eastern Europe EU Member States</p> <p>SECTORS OF ACTIVITY Financial services</p>
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EUROCENTRO S.r.l.

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY EuroCentro is a consultant organisation specialised in supplying EU information and services for both public administration and SMEs. Its main goal is supporting these kinds of organisations in the implementation of international co-operation activities financed mostly by European programmes. Moreover, another important area is the support of public administration reorganisation linked to active labour policies and services to education, training and employment.</p> <p>MAJOR PROJECTS 1997 - ongoing, European Commission, Several projects under Leonardo da Vinci I-II programmes, Italy-Ireland-France-Hungary-Spain-UK-Finland-Austria-Greece-Sweden-Belgium-Germany Vocational training</p> <p>1999-2001, European Commission, "Eurocommerce" under P.R.I.N.C.E. programme, Italy-Sweden-Finland, Support to women SMEs for introduction of EURO</p> <p>2000-2005, Province of Macerata (Italy), Assistance of public administration reorganisation of active labour policies, Italy, Support of public services to education, guidance, training and employment.</p>	<p>COMPANY DETAILS Viale Don Minzoni 3, 60035, Jesi (AN), ITALY Tel: +39 0731 215564 Fax: +39 0731 212387 E -mail: m.nygren@eurocentro.it Internet: http://www.eurocentro.it</p> <p>Turn over: 380.000 euro Number of Employees: 12</p> <p>Contact: Ms Maria Nygren Position: Partner and co-ordinator</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS ISPA (environment) OBNOVA PHARE TACIS MEDA EU – budget</p> <p>REGIONS OF INTEREST Asia and Pacific Caribbean Central and Eastern Europe Latin America EU Member States Middle East New Independent States Northern Africa Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY Education and Training Environment Information Technology Institution Building Private Sector Development Public Administration Reform Social & Cultural Development Tourism Trade Urban Development Waste Management</p>
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FINANCIALIFE RESOURCES SAS di Carola Raimondo C.

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY The company works on planning, managing, carrying out of all types of easy credit terms supplied by national and community legislations, international donors. Research and development activities. Consultancy activities in the agricultural field both on a specific technical profile and an administrative and developing ones. Activities about tourist, cultural and humanitarian services. Planning, management and reporting of professional formative activities, and young and adult retraining.</p> <p>MAJOR PROJECTS 2009. Iip grundvig 2008. Iip grundvig / 7' programm on chemistry 2008. yung in action/ 7' programm on energy</p>	<p>COMPANY DETAILS Via Dacomo 4 Alba, Cuneo ITALY Tel: +39 0172 479209 Fax: +39 0712 478877 E -mail: carola.raimondo@cesaf.it Internet: www.cesaf.it</p> <p>Turn over: € 7,120,000 Number of Employees: 3 Branches abroad: representative office in Brussels, Belgium</p> <p>Contact: Raimondo Carola Position: administrator</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS IPA ENPI EU BUDGET WORLD BANK INTER AMERICAN DEVELOPMENT BANK AFRICAN DEVELOPMENT BANK</p> <p>REGIONS OF INTEREST Latin America Central and Eastern Europe Middle East EU member States Northern Africa</p> <p>SECTORS OF ACTIVITY Education and training Energy Private Sector Development Rural Development Social & Cultural Development Agroindustrial development Tourism Trade SME Development Financial services Industrial engineering Information technology</p>
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FONDAZIONE CUOA

CONSULTANCY

GENERAL DESCRIPTION OF THE COMPANY

Fondazione CUOA - Centro universitario di organizzazione aziendale - is a non-profit foundation established as a business school by universities, business associations, chambers of commerce, public bodies, private companies and banks. It was founded in 1957 as a post-graduate educational and training facility and is today one of the most active centres in Italy for the cultural exchange of ideas on the management of enterprises, public administrations and banks providing training, research and consultancy services.

MAJOR PROJECTS

June 2005-Mar. 2006 - Assistance technique pour la mise à niveau et l'amélioration de la compétitivité des entreprises industrielles du secteur du cuir et des produits en cuir en Tunisie –TUNISIA
Fondazione CUOA, in co-operation with CNCC - Centre National du Cuir et de la Chaussure and with local study centres, provides technical assistance services for the enhancement of a number of selected Tunisian enterprises in the leather goods and footwear sectors.

2002-2007 - MEDA programme/Technical Assistance to the Higher Institute of Business Administration (HIBA) - SYRIA

The project aims to assist the Higher Institute of Business Administration of Damascus in the development of a recognised and respected capacity for executive management training and education in Syria.

Jan. 2005-mid 2006 – MEDA programme/Implementing a Graduate Resources Programme - EGYPT

This project intends to improve the international competitiveness of about 20 Egyptian companies that will receive assistance in the design and implementation of some specific development plans.

30 young Egyptian graduates will be selected and then trained over a period of one year, and thanks to the assistance of business experts, these graduates will work for the above-mentioned companies so to support them in the development of their plans.

Oct. 2003-mid 2005 - Training project for public officials of the Russian Federation

A project aiming to organise and deliver a set of courses to upgrade the skills of 100 Russian high-level public officials in co-operation with the Russian Academy of Public Administration under the President. Namely the project features four different courses in the field of the World Trade Organisation and of fiscal systems.

Mar. 2003-Jan. 2005 - LEDA-European University Cooperation Master - ROMANIA

The project's goal is to carry out, in partnership with the West University of Timisoara, a post-graduate management training programme in favour of 53 Romanian middle managers and public administration officials. Additionally, project scope includes specialised know-how transfer to the Romanian partner and capacity building in the field of post-graduate training and MBA programmes.

Since 1996 - Management training courses for foreigners

Training (in house and in the participants' country) in partnership with the Veneto Region and the Italian Government in favour of: Algeria, Argentina, Armenia, Brazil, Chile, China, Croatia, Czech Rep., Egypt, Eritrea, Ethiopia, France, Hungary, Jordan, Kenya, Slovenia, Lebanon,

COMPANY DETAILS

Villa Valmarana Morosini
36077 Altavilla Vicentina (VI) ITALY
Tel: +39 0444 333711
Fax: +39 0444 333999
E -mail: mre@cuoa.it
Internet: www.cuoa.it

Turn over: € 7,120,000
Number of Employees: 105
Branches abroad: representative office in Brussels, Belgium

Contact: Paolo Bellamoli
Position: Programme Manager
International Dept.

EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS

MEDA
PHARE
TACIS
ALA
EDF
EU-budget

REGIONS OF INTEREST

Asia and Pacific
Caribbean
Latin America
New Independent States
Central and Eastern Europe
Middle East
EU member States
Northern Africa
Sud Saharian Africa

SECTORS OF ACTIVITY

Education and training
Health
Private Sector Development
Public Administration Reform
Institution Building
Rural Development
Social & Cultural Development
Tourism
SME Development

Mexico, Morocco, Poland, Romania, Russian Fed., Serbia-Montenegro, Slovak Rep, Slovenia, Sudan, Syria, Tunisia, Uganda, Ukraine, Uruguay, Venezuela, Zambia, Zimbabwe.

FORMAPER

Agency of Milan Chamber of Commerce

CONSULTANT

GENERAL DESCRIPTION OF THE COMPANY

Formaper activities are aimed at providing technical assistance for private and public sector development through the active involvement on international cooperation projects. Applying flexible technical approaches and leading multidisciplinary teams has allowed Formaper to successfully manage international development projects. Typical assignments include delivering tailored training and support services for the following fields of expertise:

- SME development and entrepreneurship development
- Adult learning and links with the labour market
- Regional development
- Public administration

MAJOR PROJECTS

July 05- Dec. 06 Russian Federation.

Administrative Reform II – Improvement in Public Expenditure Management/Civil Service Training - Lot 2-The overall objective of the project is to assist the government of the Russian Federation in its reforms to build up a comprehensive public expenditure management (PEM) system where available budget resources are allocated in accordance with the strategic priorities of the country concerned.

Feb. 2006 – Aug. 2007 Russian Federation.

Strengthening of civil society as a key for women's empowerment: integrated project to fight domestic violence and promote women's self employment in Kaliningrad. The project aims at strengthening the capacity of Kaliningrad's civil society to address the needs of women in crisis thereby contributing to the reduction of social marginality in the local community and supporting the development of social dialogue and co-operation between civil society and public institutions.

Dec. 2007- Dec. 2008. Bulgaria

Creating project pipeline for SF applications – Project

COMPANY DETAILS

Via Santa Marta 18
 20123 Milano, ITALY
 Tel: 0039 02 8515 5384
 Fax: 0039 02 8515 5290
 E -mail: formaper.int@mi.camcom.it
 Internet : www.formaper.it

Turn over: 10.830.550 Euro
 Number of Employees: 52

Contact: Carlos Talamas
 Position: Head of International Relations Dept.

EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS :

IPA
 ENPI
 EDF
 DCI
 EU BUDGET
 WORLD BANK

REGIONS OF INTEREST

Asia and Pacific
 Central and Eastern Europe
 Latin America
 Middle East
 New Independent States

SECTORS OF ACTIVITY

Education and Training
 Private Sector Development
 Tourism
 Public Administration Reform
 Social and Cultural development
 SME development

Generation Facility - Elaboration of ERDF project proposals. Overall objective of the project is to enhance efficient expenditure of Structural Funds, namely the European Regional Development Fund resources in Competitiveness and Regional Development Operational Programme related measures in financing period 2007-2013.

Feb 2006 - Feb 2008 Nepal

Fair Trade in Nepal

Overall objective was to contribute to the enhancement of the capacity building and reinforcement of networking with European business organizations; to upgrade Nepalese handicraft sector to be more competitive and better prepared for European partners; to improve Nepalese low income producers' standards of living

Aug 2007-Dec 2008 Turkey

Technical Assistance for development of Incubation Centres for supporting women entrepreneurship.

Overall objective is to increase the contribution of women entrepreneurs to national economy and to increase economic welfare of women. The purpose of the project is to improve the institutional capacity of KOSGEB and the incubators in providing incubation services. Target group of the project is composed of potential women entrepreneurs willing to start up a new business and /or to develop their business.

Dec. 2008- Nov. 2009 Turkey

" W- Empowerment -Boosting Women Entrepreneurship through Capacities, Services and Partnership Building in Konya. Within the Programme- EU-Turkey Chambers Partnership Grant Scheme support by EUROCHAMBRES and managed by Central Finance and Contract Unit (CFCU), Turkey with EU funds, Formaper and the **Regional Chamber of Economy of Konya KTO**, have **designed a partnership programme** aimed at implementing new services dedicated to supporting female entrepreneurship and to strengthening the image of women in business.

Sept. 2006 – June 2010 Syria

SME Support Programme: the Programme delivers technical assistance, policy advice and training on a wide range of business up-grading and development issues to assist SMEs to improve their efficiency and competitiveness.

March 2008- March 2011. Mongolia

EU- Transmongolia partnership for sustainable tourism and related business development

The project is meant to contribute to the following overall

objective: Strengthen commercial links between EU and the great Mongolian culture area (Mongolia and Inner Mongolia Autonomous Region) and south – south trade links between Mongolia and Inner Mongolia Autonomous Region thereby reinforcing private sector and new business development opportunities promoting tourism and stimulating new, sustainable business development

Sept. 2008 Apr. 2010. Kazakhstan

IBPP “Boosting a Culture of Women’s rights in Kazakhstan” - Integrated project to reduce social marginality and empower vulnerable women in Kokchetav, Chimkent, Taraz, Enbekshi- Kazak The Overall project objective is to contribute to: Build the capacities of Kazakh civil society organizations in spreading a culture of respect for women’s rights & enhance their role in the promotion of gender equality; Effectively assist vulnerable women, including victims of domestic violence, and free the added value that female human capital can bring to Kazakh society; Support cooperation between Kazakh and EU organizations with regards to women's and particularly vulnerable women's rights.

Apr. 2009- Nov. 2010 Uzbekistan

IBPP - Promoting a Culture of Women’s Rights in Uzbekistan” An Integrated Project to Reduce Social Marginality and Empower Vulnerable Women in Tashkent, Kokand and Navoi. Overall objectives: The Action will contribute to: build the capacities of Uzbek civil society organizations in spreading a culture of respect for women’s rights & enhance their role in the promotion of gender equality; Effectively assist vulnerable women, and free the added value that female human capital can bring to Uzbek society; Support cooperation between Uzbek and EU organizations with regards to women's and particularly vulnerable women's rights.

FOSTER WHEELER ENVIRONMENTAL ITALIA S.r.l.

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY FW Environmental Italia, a subsidiary of FW Corporation - USA., is leader in the environmental engineering in the Italian market; it is the Center of Excellence of FW for environmental activities in Europe and is operating as designer, contractor (on EPC basis) and consultant in all environmental sectors, in particular Contaminated Soils and Groundwater, Waste Water Treatment, Air Emissions, Environmental Impact Assessment, ISO14000/Emas Certification, etc.</p> <p>MAJOR PROJECTS</p> <p>AGIP Petroli - Remediation of former Rho Refinery - 45 M\$</p> <p>AGIP Petroli - Umbrella contract for investigation and remediation activities of retail stations and oil storage facilities – 25 M\$</p> <p>ISAB Energy - Engineering, Procurement and Construction of the IGCC Complex' Waste Water Treatment Plant - 15 M\$</p> <p>Enichem - Environmental Assessment and Consultancy Activities in several sites (Marghera, Priolo, Mantova, Assemini, Sarroch) - 4,5 M\$</p> <p>Petrogal - Design of Porto Refinery's WWTP Revamping - 2 M\$</p>	<p>COMPANY DETAILS Via Caboto 1 Corsico, Milano, ITALY Tel: +39 02 4486 2479 Fax: +39 02 4486 3112 E-mail: andrea.fava@fwceu.com</p> <p>Turn over : 30 Millions Euro Number of Employees: 80</p> <p>Contact: Mario Giuliani Position: Managing Director fwceu_sales@fwceu.com</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS WORLD BANK African Development Bank</p> <p>REGIONS OF INTEREST Central and Eastern Europe EU Member States Middle East</p> <p>SECTORS OF ACTIVITY Environment, Waste management Water supply</p>
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GEOPROGETTI S.r.l.

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY GEOPROGETTI was established in 1960 as a department of M/S "CO.TE.CO. - Compagnia Tecnica Consulenze" for Soil Mechanics, Foundation Engineering and Geotechnical Engineering. Since 1970 GEOPROGETTI has developed into a General Civil Engineering Consultancy firm. Today the fields of activity of the Firm are: transport engineering, hydraulic and maritime engineering, environment, soil protection and agricultural development. In the above fields GEOPROGETTI offers consulting engineering services, such as preliminary studies and detailed engineering designs, economic feasibility studies, supervision of construction works and technical assistance.</p> <p><u>MAJOR PROJECTS</u> 1997-2000, EDF, Supervision of Emergency Opening Roads in Sofala Province (700 Km), Mozambique, Supervision of works and Technical Assistance to the Administration</p> <p>1997 – 2000, World Bank, Feasibility Study and Detailed, Engineering Design for the Mau Summit - Awasi Road (100 Km), Kenya, Feasibility Study and Detailed Engineering Design</p> <p>1997 –2000, EDF, Supervision of Kaga Bandoro - Mbres Road Centrafican Republic, Supervision of Works</p> <p>1998 – 2000, EDF Feasibility Study and Detailed Engineering Design for the Miragoane - Petit Trou de Nippes Road, Haiti, Feasibility Study and Detailed Engineering Design</p>	<p>COMPANY DETAILS Via Tripoli 137 58100 Grosseto , ITALY Tel: +39 0564 414966 Fax: +39 0564 744520 E -mail: energia@geoprogetti.com informatica@geoprogetti.com</p> <p>Turn over: 2,000,000 EURO Number of Employees: 40 Branches abroad: Kenya - Mozambique</p> <p>Contact: Mario Fernando Guiducci Position: Chairman</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS EDF WORLD BANK African Development Bank</p> <p>REGIONS OF INTEREST Caribbean Central and Eastern Europe Latin America Middle East Northern Africa Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY Civil Engineering Energy Environment Transport Water supply/treatment</p>
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GIORDANO DELL'AMORE FOUNDATION

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY The activities of "Giordano Dell'Amore" Foundation and its associated company, F.G.D.A. srl, are education and training, technical assistance and advisory services to banks, ministries or firms established in developing and transitional economies, field research and publishing. The objective is to favour the establishment of a modern banking culture and the creation of a managerial class capable of restructuring and reinforcing the banking system so that it can contribute to general development.</p> <p>MAJOR PROJECTS 2000 – 2003, EBRD, BiH SME PIU, Bosnia Herzegovina, Capacity Building, Banking Credit</p> <p>2000, EU, NBE Capacity Building, Identification Study, Ethiopia, Capacity Building, Financial Services, Credit</p> <p>1986 – 1994, EU/ALA, PAPIC I and PAPIC II "<i>Rehabilitation de la PMI en America Central</i>", Honduras, Nicaragua, Costa Rica, Salvador, Guatemala (Members of BCIE), Banking, SME Financing, Capacity Building</p>	<p>COMPANY DETAILS ViaMonte di Pieta 12 20121 Milan, Italy Tel: +39 02 32168401 Fax: +39 0232168430 E -mail: mariacristinanegro@fgda.org Internet: www.fgda.org</p> <p>Turn over: Lit. 4.5 billion Number of Employees: 11 plus contracted consultants Associated companies: F.G.D.A. srl. Financial Growth and Development Assistance</p> <p>Contact: Laura Viganò Position: Executive Advisor, Programme Design</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS PHARE ALA EBRD WORLD BANK</p> <p>REGIONS OF INTEREST Asia and Pacific Central and Eastern Europe Latin America Middle East Northern and Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY Agriculture & Rural Development Education and Training Financial services Institution Building Private Sector Development Rural Development</p>
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GRUPPO SOGES S.p.A.

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY SOGES has gained considerable experience working for more than ten years on multi-disciplinary projects in Europe and in developing economies world-wide. Our key-departments specialise in project design and management, local development, training and capacity building, advice to local public administration bodies and our up-dated roster includes some 3000 highly qualified experts with international experience, covering a broad range of areas.</p> <p>MAJOR PROJECTS 2000-2002, EC – TACIS, European Expertise Service phase 5 Russian Federation and NIS, Provision of high level technical advice to the Governments, Parliaments and other relevant decision making bodies and institutions, on: Reform-orientated, sustainable economic and social policies; Institution building; Reform-enabling legislation.</p> <p>2000-2005, EC, Project Management Unit of the Algerian SMEs Development Programme, Algeria: Providing Technical Assistance and setting up the Project Management Unit, charged i.a. of the management of the Project Fund; SMEs operational management strengthening; Sectoral study on the SMEs demands for specialised financial services; Shortlist of European investment banks and other intitutions which can offer specialised TA, launch of restricted tender; Technical Assistance to Ministries and other public bodies relevant to SMEs development.</p> <p>2000-2002, EC, Strengthening Foreign Direct Investment Promotion in Tunisia, Tunisia: Analysis of the target sectors in Tunisia: Promotion activities in EU to attract potential EU investors in the target sectors; Institutional strengthening of the Foreign Investment Promotion Agency; Analysis of training, equipment and documentation needs of the Agency headquarters in Tunis as well as in the European and New York branches; Training programmes preparation and implementation</p> <p>1999 –2004, EC, Support services to strengthen local government in Mpumalanga and Northern Province, South Africa: Develop and agree upon a framework to strengthen local government; Establish provincial capacity to strengthen local government; Select pilot areas, prepare and agree upon improvement programmes; Prepare and deliver a training programme; Strengthen municipal administrative, technical and financial functions; Implement pilot infrastructure services</p>	<p>COMPANY DETAILS corso Trapani 16 10139 Torino, ITALY Tel: +39 011 5638611 Fax: +39 011 5638610 e-mail : soges@sogesnetwork.eu Sede di Bruxelles soges-sprl@sogesnetwork.eu Internet: http://www.sogesnetwork.eu</p> <p>Turn over: 16 320 000 euro Number of Employees: 160 full-time consultants, 23 executives, 580 part-time collaborators Branches abroad: Brussels, Bucarest, Barcelona</p> <p>Contact: Nino Azzerello Position: Director, Brussels office Tel :+32 02 7432983 Fax :+32 2 7432996 E -mail: nino.azzarello@eei.be</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS OBNOVA PHARE TACIS MEDA ALA EDF WORLD BANK</p> <p>REGIONS OF INTEREST Asia and Pacific Central and Eastern Europe Latin America Middle East New Independent States Northern Africa Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY Education and Training Institution Building Private Sector Development Public Administration Reform</p>
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IDROESSE INGEGNERIA S.r.l.

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY</p> <p>Idroesse Infrastrutture S.p.A. is an Italian firm located in Padova, Italy, with a very long tradition of engineering (design, consultancy and works supervision) in the field of civil works, especially those related to public infrastructure (Water and Transport).</p> <p>Of all the specializations in the field of Civil Engineering, IDROESSE looks in particular at Transports-Geotechnics-Structures (70%), and Hydraulics-Hydraulic/Maritime Constructions-Environmental Engineering (30%)</p> <p><u>MAJOR PROJECTS</u></p> <p>2009-2030. Building of infrastructural and urbanistic works for Abu Dhabi, executive planning and general managing in the South Shamkha area.</p> <p>1999-2010. Preliminary and definitive planning, building and security co-ordination of the new flyover Sarpi/Dalmazia, Padova.</p> <p>2001-2011. working conduction for building of the new Orbital section in Occhiobello, Padova.</p>	<p>COMPANY DETAILS</p> <p>Galleria Spagna, 10 35127 Padova, ITALY Tel: +39 049 8064111 Fax: +39 049 8064100 E -mail: a.siviero@idroesse.it; robertopiccoli@idroesse.it</p> <p>Internet: http://www.idroesse.it/it-IT/homeit.html</p> <p>Associated companies: Studio di Ingegneria Idroesse</p> <p>Turn over: 9.315.769 MEUR Number of Employees: 66</p> <p>Contact:Roberto Piccoli, Marco Ceschi, Attilio Siviero (foreign Dept.) Position: Partners, Directors</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS</p> <p>ISPA Transport ISPA ENVIRONMENT TACIS EIB EBRD</p> <p>REGIONS OF INTEREST Central and Eastern Europe Northern Africa EU Member States</p> <p>SECTORS OF ACTIVITY</p> <p>Civil Engineering Environment Transport Waste Management Water supply / treatment</p>
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IFOA - ISTITUTO FORMAZIONE OPERATORI AZIENDALI

<p>CONSULTANCY</p> <p><u>GENERAL DESCRIPTION OF THE COMPANY</u> IFOA International Projects Department has been active for the past 13 years in managing international technical assistance projects, providing Consulting, Training and Education Services.</p> <p>Our training services cover the complete <i>Training Cycle</i>: Needs analysis; Curricula development; Didactic materials production; Training delivery and management; Training monitoring and follow-up.</p> <p>Our consulting services include: <i>Institutional Building</i> supporting Ministries of Education and VET to develop reform policies (updated curricula, improvement of management systems and funding, increased employment opportunities). <i>Establishment of Management Training Centres</i>: premises, personnel, trainers, curricula and self-sustainability.</p> <p><u>MAJOR PROJECTS</u> 2004-2006 – EU Phare Programme – 1 Meuro – Generic Training System for Officials of Territorial Self-Governing Bodies, Czech Republic: to establish a systemic training framework and schedule for Officials of territorial self-governing units. 2004-2006 – EU Tacis Programme – 2,5 Meuro – Support to the Development of an Integrated VET System, Armenia : to develop a high quality VET system in order to improve quality of VET Institutions, VET policy and strategy and capacity to respond to employment and labour market needs. 2003-2006 – EU Tacis Programme – 15,00 Meuro – Managers’ Training Programme III, NIS Countries (Russian Federation, Kyrgyzstan, Mongolia, Azerbadjan, Belarus) : to strengthen management quality and efficiency in companies as well as to provide comprehensive support to sustainable management development. Organization of internships, technical visits, seminars and consulting activities. 2003-2005 – Ministry of Foreign Affairs – 0,32 Meuro – Set-up of an Italy Point Training Centre, Romania: set-up of an Italy Point in charge of designing and delivering training programmes and satisfying the needs of Italian companies with regard to their request for qualified human resources. 2002-2008 – EU Meda Programme – 2,79 Meuro – Support to the programme for the reform of vocational education and training, Algeria: the main activities can be grouped in three mainstreams: strategic pilot phase; start-up and functioning of the vocational education system related to the labour market demand; support in the identification of vocational measures matching the main Algerian economic sectors training needs. 2000-2005 – EU Meda Programme – 1,75 Meuro – Strengthening the priority areas of vocational training, Yemen: establishment of three vocational training centres in three priority fields: Women Empowerment, Oil & Gas, Hotel & Tourism.</p>	<p><u>COMPANY DETAILS</u> Via G. D’Arezzo 6 42100 Reggio Emilia, ITALY Tel: +39 0522 329 111 Fax: +39 0522 284 708 E -mail: info@ifoa.it euoffice@ifoa.it Internet: http://www.ifoa.it</p> <p>Turn over: 15,400,000 Euro Number of Employees: 101 Branches abroad: Promotional office based in Brussels</p> <p>Contact: Mariavittoria Garlappi Position: Director, International Projects Department</p> <p><u>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS</u> PHARE TACIS MEDA ALA EDF EBRD</p> <p><u>REGIONS OF INTEREST</u> Asia and Pacific Central and Eastern Europe EU Member States Middle East New Independent States Northern Africa Sub Saharan Africa</p> <p><u>SECTORS OF ACTIVITY</u> Education and Training Institution Building Private Sector Development Public Administration Reform Social & Cultural Development SME development</p>
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INTERTEK ITALY SRL

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY Intertek Italy belongs to Intertek Group, one of the world's largest product and commodity testing organisation, with a global network of 254 laboratories and 504 offices, 10500 permanent staff employees and 8000 contracted specialists. The company is best known for its capability to provide local services in markets around the world while offering the largest range of certifications, accreditations, approvals and safety marks.</p> <p>MAJOR PROJECTS</p> <ul style="list-style-type: none"> - INTECO provides technical Inspection and Expediting Services to many Petroleum and EPC companies involved in Oil & Gas industries, such as but not limited to, as ExxonMobil (Various Miscellaneous project), Linde AG (Statoil Hammerfest project), Parsons (Shell Oil Co.; BP Arco Buqueron Venezuela; Petrokemia Olefins III; IBN ZAR; Conoco); - INTECO provides commercial inspection services to many importers, exporters and trading companies trading companies aiming to certify various commodities quality and quantity directly at suppliers locations as so as conformity with Letter of Credit requirements; - FTS division works on behalf of various governments through Customs Assessment Contracts. 	<p>COMPANY DETAILS Via Aldo Moro, 47 Milano, ITALY Tel.: +39.02.95383833 Fax: +39.02.95383832 E-mail: Internet: http://italy.intertek-etlsemko.com</p> <p>Turn over: EUR 5.227.050,97 Number of Employees: 45 Branches abroad: 504</p> <p>Contact: Ms. Daniela Andreoli Position: Marketing Assistant</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS PHARE TACIS</p> <p>REGIONS OF INTEREST Central and Eastern Europe EU Member States Northern Africa and Middle East Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY Energy Public Administration Reform Trade Water supply / treatment</p>
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ISKOM CONSULTING S.r.l.

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY Iskom Consulting has been in operation since 1992 servicing companies and public and private enterprises in the following sectors: Financial planning for local development; Feasibility studies – economic and financial - for both private and public investment programs; Processing and follow-up for projects at a European level; Processing and participating in public and private projects based on international cooperation; Social and economic research and studies.</p> <p>MAJOR PROJECTS 2003, IAL Roma e Lazio, “Open Idea”, Project Monitoring (PON OB. 3 IT 053 PO 007 – QCS OB. 3 2000/2006 –C1 measure, fasc. 22 – d.d. 427/III/2001 on 7/11/2001) 2003, European Commission, budget B2 - 1630 innovative measures under Article 6 of the European Social Fund Regulation, Provincia di Vibo Valentia project “Local employment strategies and innovation”, Processing, submitting and co-ordination of project 2002, “Il sistema turistico locale della Costa del Sol”, economic study about tourism system of Costa del Sol and publication 2002, European Commission – Europeaid, Co-financing with NGOs Operations in developing countries, Processing, submitting and co-ordination of micro-credit project in Salvador de Bahia, project leader Associazione Cooperazione Sviluppo, Italia 2002, Ministero dell’Interno, P.O. “Sicurezza per lo sviluppo del Mezzogiorno d’Italia”, technical assistance for preparation of a unitary and integrated proposal of projects in Nuoro district, Italia 2002, L. 241/90, Provincia di Grosseto, Processing and submitting of a project for an economic advantages grant, Municipality of Castiglione della Pescaia 2002, Ministero dell’Interno, P.O. “Sicurezza per lo sviluppo del Mezzogiorno d’Italia”, technical assistance for preparation of a unitary and integrated proposal of projects in Reggio Calabria district, Tirreno and Ionio areas 2002 – 2003, Regione Sardegna, Study about utilising entrepreneurship support EU, national and local rules, with particular care to new employment basins 2001, Young firm in Bari district, Study about realisation of an health care centre 2001, AMAB, Projecting and managing of informative seminars for dissemination of specific tools about internationalisation of SMEs in organic agriculture sector (Emilia Romagna, Marche, Umbria, Veneto, Piemonte); processing and submitting of promotion project of Italian high quality agriculture products in United States based on D.L. n. 473/98.</p>	<p>COMPANY DETAILS Via La Marmorata, 51 50121 Firenze, ITALY Tel: +39 055 5530670 Fax: +39 055 5048046 E –mail: firenze@iskom.it Internet : www.iskom.it</p> <p>Turn over: EUR 103.289,00 Number of Employees: 1 Branches abroad: 1</p> <p>Contact: Mr. Adriano Ferracuti Position: President</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS PHARE MEDA ALA EDF EU - budget</p> <p>REGIONS OF INTEREST Asia and Pacific Central and Eastern Europe Latin America EU Member States Northern Africa</p> <p>SECTORS OF ACTIVITY Education and Training, Financial services Institution Building Private Sector Development Public Administration Reform Rural Development Social & Cultural Development Tourism Urban Development SME development Agroindustrial development</p>
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ITALFERR S.p.A.

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY Italferr S.p.A. is the consulting engineering company of the Italian Railways (FS) founded in Rome in 1984. Italferr operates in the fields of traditional and high speed mainlines railways, metropolitan transit, other transportation systems and complementary sectors. The Company offers a complete range of services from transport development plans, feasibility studies to preliminary and detailed designs, preparation and evaluation of tenders, procurement services, project management, supervision of works, testing, inspection, start-up assistance, technical assistance and training, project financing assistance.</p> <p>MAJOR PROJECTS</p> <p>2002-2003. Central Asia Railways Telecommunications – Kazakhstan, Kyrgyzstan, Tajikistan, Turkmenistan, Uzbekistan. Technical Assistance for the creation of the railways Telecommunication Master Plan and development of related feasibility studies.</p> <p>2002-on going. New Turin-Lyon Railway Line. Feasibility study of a railway tunnel between Italy and France and of a new “autoroute ferroviaire”.</p> <p>2002- on going. New Puerto Cabello – La Encrucijada Railway Line- Venezuela. Supply of engineering services for construction of the new dual track and for realization of the new railway system</p> <p>2001- on going. CEI Romanian Railways Cooperation. Technical assistance for preparation of projects documents and for the indication of appropriate implementation steps relative to the projects included in the CEI (Central European Initiative) financing programme.</p> <p>2001-on going. Technical Assistance to the Concessionaire of the Pacific Railway Network - Colombia. Technical, operational and construction assistance for the consortium of local companies for the execution of complete rehabilitation and running of the cargo transport (500 km line).</p> <p>2000. Preliminary and Executional Study and Supervision for Coaches Repair Centre of Aleppo – Syria.</p> <p>2000. Project Preparation Support for Modernisation of Signalling/Safety Devices on the Railway Line Divaca-Koper - Slovenia</p>	<p>COMPANY DETAILS Via Marsala, 53/67 00185 Roma, ITALY Tel: +39 06 49752507 Fax: +39 06 49752209 E -mail: italferr@italferr.it International@italferr.it Internet: http://www.italferr.it/italferr.html</p> <p>Turn over: Euro 188 mln Number of Employees: 1.618 (as at at December 2002) Branches abroad: Colombia, Venezuela</p> <p>Contact: Alberto D’Amico Position: Manager of Sales Department</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS ISPA Transport PHARE TACIS MEDA ALA EU - budget EIB EBRD WORLD BANK Inter American Development Bank Asian Development Bank</p> <p>REGIONS OF INTEREST Asia and Pacific Caribbean Central and Eastern Europe Latin America EU Member States Middle East New Independent States</p> <p>SECTORS OF ACTIVITY Civil Engineering, Education and Training Transport Urban Development</p>
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ITALIA PEGASUS INSTITUTE SPA

<p>CONSULTANCY - SUPPLIER - CONTRACTOR</p> <p>GENERAL DESCRIPTION OF THE COMPANY</p> <p>Services & Projects in the agroalimentary & zootechnic with particular reference to the food security and Veterinary Services.</p> <p>The Company cover all the services, Projects & T related to the quality “from the fork to the table”.</p> <p>We can provide projects “turnkey” in the whole “food ch</p> <p>MAJOR PROJECTS</p> <ol style="list-style-type: none"> 1. 2004 : Training course for Specialized technicians for the management, the implementation and for the certification of the biological method. Agentia Nationala de Consultanta Agricola Romanian Ministry of Agriculture, Forest and Environment. World Bank 2. 2004 : Training Course for Technician for the promotion and diffusion of the biological method of production in the agro-zootechnical field. Agentia Nationala de Consultanta Agricola . Romanian Ministry of Agriculture, Forest and Environment. World Bank 3. 2002-2004 : Training Course for Expert in Ecological Management of the Agricultural Firms in collaboration with Istituto Zootecnico of Sicily. Italian Ministry of Education, University and Research. 4. 2002-2004 : Training Course for Expert in Food Safety for the Food Chain’s Control in collaboration with Istituto Zooprofilattico Sperimentale of Sicily. Italian Ministry of Education, University and Research.. 5. 2003: Training project on the development of aviculture according to the European Standards In Eastern European Countries with particular references to Bulgaria, Romania, Russia and Serbia & Montenegro in collaboration with Italian Institute for Foreign Trade (ICE),, Emilia -Romagna Region and Chamber of Commerce of Forlì-Cesena Province - Italy 6. 2002: First Italian-Hungarian Workshop on the Free Exchange of the Products of the poultry chain in relation to the European Rules in collaboration with Chamber of Commerce of Forlì – Italy. 7. 2002: Training project on the development of 	<p>COMPANY DETAILS Via Punta di Ferro, 2B – I- 47100 FORLÌ’ Tel: +39 0543796275 Fax: +39 0543796334</p> <p>E -mail: l.giovannetti@italiapegasusinstitute.com</p> <p>Internet http://www.italiapegasusinstitute.com</p> <p>Turn over: Around 1,000,000 € Number of Employees: 20 Branches abroad: Gerico (Palestine)</p> <p>Contact: Dr. Luciano Giovannetti Position: President</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS</p> <p>WORLD BANK</p> <p>REGIONS OF INTEREST Central and Eastern Europe Northern Africa</p> <p>SECTORS OF ACTIVITY Agriculture & Rural Development Agroindustrial development</p>
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<p>aviculture according to the European Standards In Mediterranean Countries with particular references to Morocco, Algeria, Tunisia & Turkey in collaboration with Italian Institute for Foreign Trade (ICE), Emilia - Romagna Region and Chamber of Commerce of Forli-Cesena Province - Italy</p>	
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ITALTREND SpA

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY Italtrend is a consulting company established in 1977 as a liaison office in Italy for contractors and distributors in the Middle East and Africa.</p> <p>At the beginning of the 1980's, Italtrend turned its interest to the World of development aid in African, Asian and Latin American countries under EC, World Bank and other donors funding, and entered the business of procurement services, as consolidated buyers for UN agencies.</p> <p>Since the early 90's Italtrend started contracts in both the Procurement and Technical Assistance field, financed by major international institutions and is now among the leading procurement and technical co-operation agencies in Europe having extensive knowledge and experience of working on multilateral and bilateral donor funded programmes around the world. Consequently.</p> <p>Today Italtrend has a permanent staff of 15 people organised in two divisions. And relies on the semi-permanent support of about 20 Consultants and experts, who both supplement the in-house technical expertise and participate in long and short term missions abroad. A wide computerised roster of more than 2000 internationally selected consultants covering all sectors of activity and expertise entertain with Italtrend semi-continuous relations for specific tasks.</p> <p>MAJOR PROJECTS Italtrend has carried out projects in more than 90 countries in Central and Eastern Europe, Africa, Asia and Latin America.</p> <p>Since 2005 Italtrend is providing technical assistance worldwide to to EC through Framework Contracts in the field of:</p> <ul style="list-style-type: none"> • Agriculture and rural development • Humanitarian aid crisis management and post crisis assistance • conference organization • Assessment of call for proposals • Energy <p>Most recent non framework TA projects:</p> <ul style="list-style-type: none"> • 2007-2009 ROMANIA - City of Arad: Implementation Support Advisor for Public Transport – funded by EBRD 	<p>COMPANY DETAILS Via Gramsci 56 42100 Reggio Emilia Italy Tel. +39-0522-516401 Fax +39-0522-511113 e-mail italtrend@italtrend.it</p> <p>Turn over: over 5.000.000 Euro Number of employees: 15</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS All EUROPEAID programmes EBRD UNDP UNOPS World Bank</p> <p>REGION OF INTEREST Worldwide</p> <p>SECTORS OF ACTIVITY Agriculture and Rural Development Conferences Construction Education and HRDs Energy Environment Health Humanitarian Aid Crisis Management Post-Crisis Assistance Industry and Private Sector Development Institutional Capacity Building Telecommunications Transport Procurement Procurement advisory services</p>
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| <ul style="list-style-type: none">• 2007-2008 BOSNIA AND HERZEGOVINA – Employment Policy Reform and Establishment of Labour Information System in BiH (consortium partner) – funded by Europeaid/CARDS• 2006-2007 - KOSOVO – Support to Police (consortium partner) – funded by Europeaid/EAR• 2005 - BULGARIA – Technical Assistance in Training on Management by Objectives Strategy in a Public Organisation in the Field of Public Order and Security - funded by Europeaid/PHARE• 2004 - KOSOVO – Development of a Strategy for the Police, especially the Border Police of Kosovo (consortium partner) – funded by Europeaid/CARDS | |
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LYHRA CONSULTANCY AND IMPLEMENTATION

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY Lhyra Consultancy offers to the PMAs various Company services in the field of General Management and/or specific industrial sectors trough the creation and the development of Restructuring or Reorganizing plans, or, in the case of a Temporal management, through assumption of direct responsibility.</p> <p>MAJOR PROJECTS 2004-2009. reorganizing project of the whole section of functions of a group of companies operating in the Services sector.</p>	<p>COMPANY DETAILS Via Saragat 3 75100 Matera Italy Tel. +39-0835310828 Fax +39-0835310829 e-mail lhyra@libero.it web www.lhyra.net</p> <p>Turn over: over 5.000.000 Euro Number of employess: - Contact. Doct. Baldassarre Sangiorgio Position. Administrator Associated companies. Associazione degli industriali di Taranto</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS. IPA ENPI EDF DCI EU/BUDGET EIB EBRD WORLD BANK Inter American development bank Asian development bank African development bank</p> <p>REGION OF INTEREST Central and Eastern Europe Northern Africa Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY Agriculture and Rural Development Education and training industrial engineering Tourism Trade Agroindustrial development</p>
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MAIRE ENGINEERING S.p.A.

<p>CONSULTANT AND CONTRACTOR</p> <p>GENERAL DESCRIPTION OF THE COMPANY General contractor and engineering supplier, actives in the following main fields: energy plants(combined cycles , remote heating,energy units,biomass inceneretor), infrastructures (high speed railways lines,roads and motorways,urban transportation systems,environmental monitoring systems) civil buildings(building for tertiary activities, recreational and sport facilities,hospital complex,ex industrial areas development) industrial plants(new high tech manufacturing and storing buildings, uptodate existiung factories)</p> <p>MAJOR PROJECTS 1996-in progress Bologna –Firenze high speed railway line 1998- in progress Torino-Milano high speed railway line 2003 Lyon-Turin paneuropean railway project 2004- in progress Rome B1 subway 1998-in progress Torino Subway driverless (VAL system)</p> <p>2002-2004 Milano IBM headquarter 1999-2003 Candiolo(Torino) I(nstitute for research and treatment for Cancer 2000-2003 Torino Lingotto Complex 2002-2004 Ferrari SpA New Paint Shop 2000-2002 Ferrari SpA New mechanical workshop 1999-2006 Firenze Novoli University Building 2000-2005 Roma Ara Pacis Museum Facility 2003-2004 Torino Palavela building for figure skating and short track olympic winter games 2006 2004-2005 Torino Palavela Olympic village for athleths (Torino 2006)</p> <p>many cogeneration plants and repowering thermal power plants (about 6000 MW)</p> <p>« anno di realizzazione », « titolo del progetto », « oggetto del progetto ».</p>	<p>COMPANY DETAILS C.so Ferrucci, 112 10138 Torino, ITALY Tel: +39 011 0056273 Fax: +39 011 0056444 Web: http://www.mairetecnimont.it Mail: info@mairetecnimont.it</p> <p>Turn over: 400 M/Eur Number of Employees: 600 Branches abroad: 5</p> <p>Contact: Giovanni Vallino Position: Engineering Director</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS WORLD BANK</p> <p>REGIONS OF INTEREST Asia and Pacific Central and Eastern Europe Latin America EU Member States Middle East</p> <p>SECTORS OF ACTIVITY Civil Engineering Energy Environment Financial services Industrial Engineering Institution Building Private Sector Development Waste Management Water supply / treatment Transport</p>
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MEDIN Europe sprl

<p>CONSULTANCY - SUPPLIER - CONTRACTOR</p> <p><u>GENERAL DESCRIPTION OF THE COMPANY</u></p> <p>MEDIN Europe is a consultancy specialised in lobbying and strategy on behalf of and providing technical assistance to a wide range of public and private organisations (companies, Regions, universities, municipalities, NGOs, etc.) We assist our clients in the identification of co-operation programmes, in the submission of proposals and the management of projects financed by the European Union and by other multilateral organisations.</p> <p><u>MAJOR PROJECTS</u></p> <p>2009: 'Modes' project for 'Erasmus Structural Networks' in order to create an harmonized and reliable curriculum in the European sector for University teachings of 'soft skills'. Budget: 750.000.00 €</p> <p>2009 : 'Promoting a responsible European citizenship' project; partners: England Spain Belgium Poland; goal: to stimulate debate among university students on the meaning of 'responsible European citizen'. \$</p>	<p>COMPANY DETAILS rue de Trèves 49/51 1040 Belgium Tel: +32 2 280.63.40 Fax: +32 2 280.63.38 e -mail: malgeri@medineurope.com Internet : www.medineurope.com</p> <p>Turn over: Around Number of Employees: 3-5 Branches abroad: Milan (IT)</p> <p>Contact: Gianfranco Malgeri Position: Managing Director</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS PHARE - TACIS MEDA – ALA -EIB EU – budget</p> <p>REGIONS OF INTEREST Central and Eastern Europe Latin America EU Member States New Independent States Middle East Northern Africa</p> <p>SECTORS OF ACTIVITY Agriculture & Rural Development Education and Training, Trade Energy Environment Health Information Technology Legal Services Tourism Institution Building, Urban Development Private Sector Development Transport Urban Development Waste Management SME development Social & Cultural Development Agroindustrial Development</p>
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MONDIMPRESA S.c.r.l.

<p>CONSULTANCY, CONTRACTOR AND SUPPLIER</p> <p>GENERAL DESCRIPTION OF THE COMPANY</p> <p>Mondimpresa SCrI is a Consortial non-profit limited company, legally based in Italy, created in 1994 (former Mondimpresa - Association established in 1986) to assist its members in the promotion of SMEs internationalisation. Its members are UNIONCAMERE (Italian Union of Chambers of Commerce) together with several CCIs, CONFCOMMERCIO (Italian Federation of Commerce/Trade) and CONFAGRICOLTURA (Italian Federation of Agriculture). Mondimpresa has large experience in managing EU international cooperation projects and partnership events in EU, Candidate countries, Asia, Latin America and Mediterranean.</p> <p><u>Major Projects</u></p> <p>2005, European Commission, ESIPP EU-SADC Investment Promotion, ESIPP SECTOR PARTNERSHIP MEETING in South Africa Organisation of Partnership event</p> <p>2002-current – Italian Ministry of Foreign Affairs - INTEGRA Network Training of the cadres of the Service Centers for the Development of SMEs in the Mediterranean Basin, in the Middle and the Near East countries and in the Balkan Area</p> <p>2001, European Commission, Eu-Turkey Business Partnership Organisation of Partnership events in Turkey</p> <p>2000, European Commission, Europartenariat, Italy - Palermo Organisation of a Partnership event in Italy</p> <p>1996, Italian Ministry for Foreign Trade, SMEs Service Center Ukraine-Slovenia, Set up and implementation of a centre for SMEs development</p> <p>1994-1997, European Commission, Belarus/Ukraine TA for a BCC and a SME DA in Kiev and a BCC in Minsk, Belarus-Ukraine Set up and organisation of the two BCCs and of a SME DA</p>	<p>COMPANY DETAILS</p> <p>Viale Manzoni 22 00185 Roma, ITALY Tel: +39 06 777.13304 Fax: +39 06 777.13319 E –mail : sara.bassotti@mondimpresa.it</p> <p>Internet: www.mondimpresa.it</p> <p>Branches abroad: Bruxelles Rue de L'Industrie, 22 Tel. 0032 (o)2 502 31 31 Contact; Position: Head of Brussels Office mondimpresa@easynet.be</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS</p> <p>PHARE TACIS MEDA ALA EDF EBRD EU – budget</p> <p>REGIONS OF INTEREST</p> <p>Asia and Pacific Caribbean Central and Eastern Europe Latin America EU Member States New Independent States Northern Africa Middle East Sud Saharan Africa</p> <p>SECTORS OF ACTIVITY</p> <p>Agriculture & Rural Development Education and Training, Trade Environment, Tourism Institution Building, Urban Development Private Sector Development Public Administration Reform, Rural Development, Waste Management Social & Cultural Development Trade Agroindustrial development</p>
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NOMISMA S.p.A.

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY Twenty years after its foundation, NOMISMA is a well-established research and consulting company successfully implementing challenging assignments within and outside Europe. NOMISMA's research and consulting activity in the field of technical assistance to developing countries and transition economies takes place in the following core areas: Private Sector Development Public Administration Higher Education and Training</p> <p>MAJOR PROJECTS 1999-2000, European Commission, Tacis Programme, Mongolia, Strengthening of the Academy of Management, Institution building, training of trainers 2000-2004, European Commission, ALA Programme, Sistema Nacional de Capacitacion Municipal, Colombia, Institution building, local government, training, PMU management 1997-1999, European Commission, Phare Programme, Technical Assistance to the Ministry of Economic Cooperation and Trade, Albania, Aid coordination, PMU management, training 1998-2000, European Commission, Obnova Programme, Technical Assistance to Bosnia State Institutions, Bosnia, Policy advice, capacity building, institution building</p>	<p>COMPANY DETAILS Strada Maggiore 44, 40125 Bologna, Italy Tel: +39 051 6483111 Fax: +39 051 232209</p> <p>E -mail info@nomisma.it</p> <p>Internet: http://www.nomisma.it</p> <p>Turn over: 7 MEUR Number of Employees: 40 Branches abroad: Brussels Office, Rue Abbé Cuyppers 3 1040 Brussels Belgium</p> <p>Contact: Stefania Sommecal Position: Director of International Programmes</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS OBNOVA, PHARE, TACIS, MEDA, ALA, EDF, EU – budget, EBRD, WORLD BANK Inter American Development Bank Asian Development Bank</p> <p>REGIONS OF INTEREST Asia and Pacific Caribbean Central and Eastern Europe Latin America EU Member States Middle East New Independent States Northern and Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY Education and Training, Financial services, Tourism, Institution Building Private Sector Development, Public Administration Reform, Rural Development Social & Cultural Development Trade</p>
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POLEIS S.r.l.

<u>CONSULTANCY</u>	<u>COMPANY DETAILS</u>
<p>GENERAL DESCRIPTION OF THE COMPANY POLEIS is an independent institute which provides expert services (research, analysis, programming, planning, monitoring and evaluation) in several policy fields – namely, training, labour and local development policies. In order to carry out its activities, Poleis relies on a network of professional consultants and experts. The agency has developed professional and scientific partnerships with other research institutions and universities, both in Italy and abroad.</p> <p>MAJOR PROJECTS</p> <p>2002-2004 Apprenticeship practices in the Emilia-Romagna Region: technical support, monitoring and evaluation-Technical support; monitoring; evaluation -</p> <p>2004-2005 -National monitoring of public employment services (SPI)-monitoring</p> <p>2004-2005 - Creation of a thematic network, dissemination of results, “mainstreaming”, partnership creation and support, transnational cooperation- Technical support</p> <p>2004-2005- Innovative educational patterns in the Italian vocational training system: alternating school and work experiences- Research</p> <p>2003-2004- Monitoring and evaluation of employment services – year 2004 Monitoring and evaluation -</p> <p>2003-2004 - Innovative projects for the education, training and employment system in the region: drawing results and disseminating models, methodologies, procedures- Research</p> <p>2003 -Monitoring and evaluating experiences of individual access to vocational training and lifelong learning in the Emilia-Romagna region –</p> <p>2003-2004 - “IMPRENDERÒ” – initiatives directed at sustaining and spreading entrepreneurial culture and development in the region and at supporting company creation and self-employment activities- Monitoring and evaluation</p> <p>2002-2003- Monitoring and evaluation of employment services – year 2003- Monitoring and evaluation</p> <p>2002-2004- Designing and testing methodologies for the evaluation of local development initiatives: Area Programme for Sassuolo’s ceramic industrial district- Monitoring and evaluation</p> <p>2002-2003- Supporting quality certification processes in employment services and sustaining the diffusion of “quality-based” business practices- Technical support and research</p> <p>2003-2003- Apprenticeship practices in the Emilia-Romagna region: technical support, monitoring and evaluation- Technical support, monitoring and evaluation</p> <p>2002-2008- Technical support for the implementation of Umbria’s Regional Operating Plan, ESF/Objective 2 - 2000-2006 - Technical support</p> <p>2002-2004- Evaluating the effectiveness of the people-directed actions envisaged by Emilia-Romagna’s Regional Operating Plan, ESF/Objective 3 2000-2006- Evaluation</p>	<p>Via A. Nardi, 5 I- 41100 MODENA Tel: +39 059211780 Fax: +39 059220284 E -mail: info@poleis.eu Internet : http://www.poleis.eu</p> <p>Turn over: 1.200.000 Euro Number of Employees: 11 Branches abroad: no</p> <p>Contact: Carlo RUSSO Position: Assistant Manager</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS</p> <p>REGIONS OF INTEREST Central and Eastern Europe EU Member States Northern Africa</p> <p>SECTORS OF ACTIVITY Education and Training SME development Social & Cultural Development</p>

PRAGMA S.r.l.

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY In 1993, we founded a company named Pragma S.r.l. to assist entrepreneurs and provide solutions to a wide range of business issues integrating all relevant professional competences. Pragma is specialized in integrated consulting services for the companies as fiscal and tax planning consultancy, data processing and accounting consultancy, definition of all contractual matters, project analysis, business plan, financial and economics analysis.. At present, Pragma assists also the SME's in their international development through different services: partner research, feasibility studies, international co-operation agreement, business project to be performed abroad, EU programmes (PHARE, TACIS), establishment of joint ventures (JEV).</p> <p>MAJOR PROJECTS 2004-2005, Progetto USA, Research of multi-firm representatives for the US market for a group of Italian firms involved in the home furnishing market.</p> <p>2004, Local Company, industrial feasibility study for the creation of a Joint Venture for the production of glass in Poland.</p> <p>2004, Progetto Lipetsk, Research of economic operators in the Russian Central Regions interested in developing business relation with the Italian firm involved in this project.</p> <p>2003-2004-2005, Progetto Ucraina, Project finalized to assist Italian firm in the penetration of the Ukraine market. With this project we research economic operators interested in developing business relation with Italian firms.</p> <p>2002, Local Company, industrial feasibility study for the creation of a Joint Venture for the production of glass in Morocco and Russia.</p> <p>2001, Local Company, industrial feasibility study for the creation of a Joint Venture for the production of glass in Bulgaria and for the furniture sector in Tunisia.</p> <p>2000, Local company, Industrial feasibility study for the creation of a Joint Venture in Bulgaria, in particular way realization of feasibility study and application form for the JOP program.</p> <p>1999, Local company, industrial feasibility study for the creation of a Joint Venture in Romania in particular way realization of feasibility study and application form for the JOP program.</p> <p>1999, Local organization, market and trade penetration study for the furniture, textile and shoes sectors in China in particular way realization of the market study.</p>	<p>COMPANY DETAILS Via dell'abbazia 7 61032 Fano (PU), ITALY Tel: +39 0721 829549 Fax: +39 0721 826616 E -mail Internet: http://www.studiopragma.it</p> <p>Turn over: 10.400.00 Euro Number of Employees: 5 employees and 4 co-operators Branches abroad: Integrated Consulting Services for the company</p> <p>Contact: Francesco Bartolucci Position: Co-partner</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS PHARE TACIS EBRD</p> <p>REGIONS OF INTEREST Asia and Pacific Caribbean Central and Eastern Europe Latin America EU Member States Middle East</p> <p>SECTORS OF ACTIVITY Financial services Private Sector Development Trade</p>
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PROMOROMA

<p>CONSULTANT, SUPPLIER AND CONTRACTOR</p> <p>GENERAL DESCRIPTION OF THE COMPANY Promoroma is the Agency of the Rome Chamber of Commerce established for: Development of international relations, the promotion of agreements of co-operation between companies, the participation in international, national and regional financing programs, the supervision of the Chamber's public relations and communications. It promotes forms of collaboration among companies. It establishes new links between European and Extra-European Chamber of Commerce. With the backing of representative offices and Business Centres in Brussels, Vladimir (Russia), Bombay (India) and Riga (Latvia), Promoroma avails itself of a network of links in the countries most interested in Italian exports in order to assist companies operating or wishing to operate on foreign markets.</p> <p><u>MAJOR PROJECTS</u></p> <p>1997-2003 Project Business Center Vladimir, Russia, Constitution of a Business Center,</p> <p>1998-2000, Project Business Center Riga, Lettonia, Constitution of a Business Center. Partners: Lazio Region, ICE, Confir and the Ministry of the Foreign Trade. It will continue in 2002 with a multisector mission of Latium operating in the three Baltic countries.</p> <p>August 2000, will end in 2002 Business Support Programme: a part of cooperation program Phare, Promote by Eurochambres for de EC. Professional training on the topics of the internationalization and the electronic commerce</p> <p>March 2001, Project "Sportello Globus" desk for the internationalisation, national network for the enterprises, a part of Chamber Pass project of Eurochambres.</p> <p>Euro-India Envirotech 2002, a part of Asia-Invest program. Link with Chamber of Commerce indo-italian. Improvement of the environment performances of the industrial processes</p> <p>10-12 April 2002 AL-Partenariat '02: UE-Mercosur II multisector encounter that attract hundred of European and Latin American enterprises.</p>	<p>COMPANY DETAILS Via de' Burro', 147 00186 Roma Tel. : +39.06.6795941 Fax : +39.06.6786521 E-mail : promoroma@promoroma.com Internet : www.promoroma.com Turn over: Non profit Number of Employees: Branches abroad: Agency of the Rome Chamber of Commerce</p> <p>Contact: Alessandra De Leonardis Position: Representative</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS ISPA PHARE TACIS MEDA ALA EU-BUDGET</p> <p>REGIONS OF INTEREST Asia and Pacific Caribbean Central and Eastern Europe Latin America EU Member States Middle East New Independent States</p> <p>SECTORS OF ACTIVITY Agriculture & Rural Development Civil Engineering Education and Training Energy Environment Health Information Technology Institution Building Private Sector Development Social & Cultural Development Telecommunication Tourism Trade Transport Urban Development Waste Management Water supply / treatment SME development Agroindustrial development</p>
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R.D.M. Progetti srl

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY R.D.M. Progetti srl is a professional company that deals with creation of services and studies on environment and territorial field, and use informatic solutions and survey in sectors like cartography issue, territorial survey and environmental engineering. R.D.M. works are in particular: projects, studies, researches on forests and natural and semi-natural environment, forest managing plans, surveys for agricultural sector and so on.</p> <p><u>MAJOR PROJECTS</u></p> <p>2009: CLC and CLC change 2006 – updating the cartographic databank about soil usage and changes on soil usage. (Corine Land Cover)</p> <p>2007-2010: realisation of the Informatics Forest system for Sicilia region</p> <p>2009-2010: involvement in the realization of the inventory of Terre D'Italia units for the quantification of forest carbon tanks (Kyoto protocol)</p>	<p>COMPANY DETAILS Via Maragliano 31/a 50144 Firenze Tel. : +39.055.358301 Fax : +39.055.3217842 E-mail : oradini@rdmprogetti.it Internet : www.rdmprogetti.it</p> <p>Number of Employees: 4</p> <p>Branches abroad: Environmental management – sustainable development Associated companies: Forestlab centre srl; Biofor Italy srl</p> <p>Contact : Arturo Oradini Position: Administrative Manager</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS IPA</p> <p>REGIONS OF INTEREST Central and Eastern Europe Northern Africa</p> <p>SECTORS OF ACTIVITY Environment Rural Development</p>
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RENCO S.p.a.

<p>CONSULTANT AND CONTRACTOR</p> <p>GENERAL DESCRIPTION OF THE COMPANY</p> <p>Renco was formed in 1979 as a limited company, working, initially, in project design and engineering. Today, the company has diversified its activities to encompass a wide variety of other services, to better suit its clients' constantly evolving needs. Renco's core activities include consulting services, provision of technical staff, engineering and construction within the energy, water/wastewater, oil/gas and civil infrastructures sectors. Renco provides services from survey analysis, investigations, project design (from pre-feasibility study on through to the implementation phase), project management, work supervision, maintenance, professional and management training, monitoring, project evaluation, fund management, procurement of materials and shopping tests, and transfer of know how to complete turn-key jobs.</p> <p>MAJOR PROJECTS</p> <ul style="list-style-type: none"> - Financing small scale investments for regional Oil and Gas infrastructure - EC - TACIS - Armenia, Azerbaijan and Georgia. - Gas security of supply to Armenia in the framework of the closure of the Medzamor Nuclear Power Plant - EC - TACIS – Armenia. - Expertise services in Project Management for the construction of the Shurtan Complex - EC - TACIS – Uzbekistan. - Landfill construction and improvement of access roads - World Bank – Azerbaijan. 	<p>COMPANY DETAILS</p> <p>Viale Venezia 53 61100 Pesaro, Italy Tel: +39072143331 Fax: +39 0721400924 E -mail: rencospa@renco.it Internet: www.renco.it</p> <p>Turn over : 64.000.000 Euro Number of Employees: 500+ Branches abroad : 15</p> <p>Contact: Mr. Agostino Gattei Position: Business Development Manager</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS</p> <p>ISPA ambiente, CARDS/OBNOVA, PHARE, TACIS, MEDA, ALA, EDF, EU Budget, EBRD, WORLD BANK, Inter American Development Bank, Asian Development Bank, African Development Bank</p> <p>REGIONS OF INTEREST</p> <p>Central and Eastern Europe Latin America Middle East New Independent States Northern Africa</p> <p>SECTORS OF ACTIVITY</p> <p>Civil Engineering, Energy, Environment, Industrial Engineering, Information Technology, Waste Management, Water supply/treatment.</p>
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S.C.VERONICA PANAP S.r.l.

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY VERONICA PANAP SrL, is a Italian-Rumanian consultancy firm, which is active in the international co-operation business, along its 15 years of existence. Is specialized in integrated consulting services for the companies as fiscal and tax planning consultancy, data processing and accounting consultancy, definition of all contractual matters, project analysis, business plan, financial and economics analysis. Financial Activities, including: Management business accounting; Budgets and normative inside and international; Venture capital, financial consultancy, Joint ventures, and capital restructuring, financing short/medium/tern projects; Consulting services including:</p> <ul style="list-style-type: none"> ✓ Analysis of the opportunities investments and business; ✓ Searches of marketing; ✓ Assistance for the start up of business; ✓ Studies of feasibility and business strategy; ✓ Search of local partner for business; various cooperation and exchanges; ✓ Organization and management economic missions: fairs, conferences, seminars, visits. ✓ Practices of privatization; ✓ Practices of constitution; ✓ Assistance to the enterprises for the whole process of implementation of their activities; Temporary management; Judicial contentiousness; Intermediations, contracted. <p>Resources human: Organizational analysis; Search and personal selection; Techniques of motivation; Formation, training;</p> <p>For program Phare (SAPARD, Ispa) and others: Preparation plans and applications of financings; Assistance after the obtainment of the financings; Elaboration studies of feasibility and organizational strategies; Search of the suitable partners for every type of project.</p> <p><u>Major Projects</u></p> <p>1991-2004: Europartenariat, Foreign Direct Investment Promotion in Romania: Analysis of the target sectors, Promotion activities in EU to attract potential EU investors in the target sectors;</p> <p>Expertise service in the Project Pilot Management for prov. Neamt. Expert in local public & private development, Provincial of Moldova and all Romania. Local and international projects, support engineering and industrial feasibility study for the projects UE, for creation of a Joint Venture, Rumania-Italia. Realizations of feasibility study</p>	<p>COMPANY DETAILS PIATRA NEAMT, Bulevardul Republicii n.13, PIATRA NEAMT 5600 ROMANIA Tel: 00 40 233 221104; +40 233221811; 39 081 5045781 -Fax: 00 40 233221811 ;+402 33221104 E -mail: veronicapanap@ambra.ro Web: www.veronicapanap.ro</p> <p>Number of Employees: 7 Contact: Veronica Ropotica Pezone; Constantin Catalin Barna Position: Managing Director Associated companies, Romania University, Edil Proiect, specialised agricultural association ASALTC CERA</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS ISPA TACIS PHARE EBRD WORLD BANK</p> <p>REGIONS OF INTEREST Central and Eastern Europe EU Member States New Independent States</p> <p>SECTORS OF ACTIVITY Agriculture & Rural Development Education and Training Financial services Civil Engineering Environment Legal Services Private Sector Development Rural Development Tourism Transport Urban Development SME Development Agroindustrial development</p>
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and application form for the UE program for east country; Consultant for Chamber of Commerce, Municipality and Prefectures.

August 2000, will end in 2004 Business Support Programme: a part of cooperation program Phare (SAPARD & ISPA), Technical assistance, training, for Tacis and PHARE programme in east country.

2003-2004: Other projects financed by the Italian government for the Balkans: Law n. 84, of March 21, 2001; L. n. 212/26 February 1992.

1995- at present, the Society VERONICA PANAP assists the SME's created in Romania, in their national and international development through different services: Assistance, Management business accounting, real estate investments, feasibility studies, international co-operation agreement, business project to be performed abroad, EU programmes (PHARE, TACIS), others.

Operating in the: management, analysis of macro and micro marketing; analysis of the current national economy, and international agricultural situation; management of agricultural holdings; evaluation of farming strategies; technical assistance for bio-agriculture; designing and planning; project monitoring and evaluation; training. Supports them to participate to EU-funded activities and programmes. The consulting activity focuses on: SME Development, Regional Development, export and investment promotion private companies and public enterprises. Financial planning for local development; Feasibility studies - economic and financial - for both private and public investment programs; Processing and follow-up for projects at a European level; Processing and participating in public and private projects based on international cooperation; Social and economic research and studies for TACIS cross-border projects UE.

SIA SSB S.p.A

<p>SUPPLIER AND CONTRACTOR</p> <p>GENERAL DESCRIPTION OF THE COMPANY SIA's core activities and competencies offered to the Domestic and Global marketplace are: Networking, Financial Markets, Payment systems and Pre-Settlements, E-Business, Large Database, Security, Back Office and Asset Management.</p> <p>MAJOR PROJECTS 2002 – ongoing. Euro Banking Association – STEP2 – Pan Europe, Automated Clearing House</p> <p>1996-2002 (ongoing). Bank of Italy - Real Time Gross Settlements</p> <p>1996-2002 (ongoing). Bank of Italy - Automated Clearing House</p> <p>1996-2002 (ongoing). Borsa Italiana & Monte Titoli - Securities Clearing & Settlements</p> <p>1996-2002 (ongoing). All Italian Banks - Communications Network Infrastructure (SIANet) MTS – International</p> <p>1996-2002 (ongoing). Government Securities Trading</p> <p>1996-ongoing. Group of International Banks & Brokers - Interbank Deposits Trading System</p>	<p>COMPANY DETAILS via faravelli, 14 - 20149 milano Italy Tel.: +39 02 6084.3517 Fax: +39 02 6084.3920 E-mail: info@siassb.eu</p> <p>Internet: www.siassb.eu</p> <p>Turn over: 200 Million EURO (in 2001) Number of Employees: 700</p> <p>Contact: Mr. Mario Trapani Position: International Business Development</p> <p>Associated companies, if any: Kedrios SpA, Actalis SpA</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS PHARE TACIS WORLD BANK</p> <p>REGIONS OF INTEREST Central and Eastern Europe EU Member States Middle East Northern Africa</p> <p>SECTORS OF ACTIVITY Financial services Information Technology Public Administration Reform Telecommunication</p>
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STEAM S.r.l.

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY Design of technological, electrical and special systems, for any kind of civil and industrial buildings. Design of co-generation systems. Researches and studies in the energy sector. System design for health buildings (Hospitals, R.S.A., etc...) Consultancy in the field of Environmental Acoustics and in the industrial sector. Acoustic Analysis for Auditorium and Theatres. Lighting analysis. Design of data transmission and telephony systems in the commercial and in the industrial sector. Wiring design for the creation of LAN and WAN networks with integrated telephone services.</p> <p>MAJOR PROJECTS 1999 - Compagnia Finanziaria - Executive design and supervision of works - Mechanical systems for: hotel with 250 rooms, conference room, fitness centre, swimming pool, tennis courts and golf course on San Clemente Island – Venice.</p> <p>1998-99 - I.U.A.V. (Istituto Universitario di Architettura di Venezia) - Design, consultancy and supervision of works - Restructuring, rationalization and standardization of the mechanical and electrical systems for offices at Campo della Lana a Venezia</p> <p>1998 - AER.TRE. – Aeroporto di Treviso - Environmental Impact evaluation of Treviso Airport (Air Pollution, Acoustics)</p> <p>1995 - International - New York - Executive design and installation supervision -Mechanical services and electric systems for industrial complex in Krasnodar (Russia).</p>	<p>COMPANY DETAILS via Venezia 59/15 C 35131 Padova, ITALY Tel: +39 049 8691111 Fax: +39 049 8691199 E -mail: info@steam.it Web : http://www.steam.it</p> <p>Turn over: MEUR.2.000.000 in 2001 Number of Employees: 29</p> <p>Contact: Mr Mauro Strada Position: Managing Director</p> <p>REGIONS OF INTEREST Central and Eastern Europe EU Member States New Independent States</p> <p>SECTORS OF ACTIVITY Civil Engineering Energy Industrial Engineering Telecommunication Transport Waste Management</p>
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STUDIO CORADESCHI PROGETTI

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY Consultancy company operating for the assistance to the Italian firms for the managing of abroad works, from the import/export to the development of projects for the international industrial development. Other than assisting them in the internationalisation project, the company offers financial projects for its works through usage of national and international funds.</p> <p>MAJOR PROJECTS 2010: R&S Productive districts 2009: Start up fit technological innovation 2009: feasibility study – Simest Colombia 2009: productive investment – Simest Brazil</p>	<p>COMPANY DETAILS Via Mori 6 Punaro di Budrio Bologna, ITALY Tel: +39 051.6920790 Fax: +39 051.6920870 E –mail: info@studiocoradeschi.it Internet: www.studiocoradeschi.it Number of Employees: 2 Contact: Laura Coradeschi Position: President Associated companies, if any : Internazionale Consulting – Bologna Chiodi consulting - Rimini</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS EU budget EBRD African development bank</p> <p>REGIONS OF INTEREST Asia and Pacific Caribbean Central and Eastern Europe Latin America Eu member states Middle East New independent states Northern Africa Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY Financial service SME development</p>
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SYS-DAT CONSULENZE

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY A private company located in Milan and operating in all the Italian country. It has developed different activities : researches, professional training projects, orientation, consultancy above all in the field of handicrafts enterprises and their associations, environment, telecommunications, industrial sector.</p> <p>MAJOR PROJECTS 1997-2000 – SDC – Euroespace “Operatori protezione e manutenzione del verde” – Italy – Germany – Belgium – Spain – Environment – Youthstart</p> <p>1996-1998 – Sinki – Centro servizi integrati per la mobilità – Italy – Belgium – Greece – ADAPT 1° phase</p> <p>1997-2000 – Fidia – Service of re-engineering of the process with the agro-food sctor – Italy – France – Spain – Greece – Information Technology (Intranet network and web site)</p>	<p>COMPANY DETAILS Via Mascheroni 19 Milano, ITALY Tel: +39 02 48011759 Fax: +39 02 48011672 E –mail: sdcnetmi@tin.it Internet: www.sys-dat.net</p> <p>Turn over: Lit. 5.666.138.039 Number of Employees: 12</p> <p>Contact: Paolo Lazzati Position: President Associated companies, if any : Sinki srl/Fidia srl/Fidia Sud/ Trimedia/IDI GEIE</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS OBNOVA PHARE TACIS WORLD BANK</p> <p>REGIONS OF INTEREST Central and Eastern Europe Latin America Middle East</p> <p>SECTORS OF ACTIVITY Education and Training, Energy, Environment, Health Information Technology, Private Sector Development, Social & Cultural Development Telecommunication, Tourism, Trade, Transport , Urban Development, Waste Management, Water supply/treatment</p>
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TECNIC CONSULTING ENGINEERS S.p.A.

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY TECNIC Consulting Engineers is a joint stock company that has been operating for more than 30 years in the fields of Civil Engineering, Transport, Environmental, G.I.S, and Research, both in Italy and abroad. In particular a very significant experience has been gained by TECNIC in the field of transport engineering, providing the whole range of services connected to planning and design of transportation systems, railways, highways and multimodal transport facilities. Moreover TECNIC operates in the field of environmental and territorial studies, surveying, mapping, supply and maintenance of land information systems, parcel based registration and cadastral systems, territorial management systems</p> <p>MAJOR PROJECTS 2000 - on going, World Bank, TIRANA URBAN TRANSPORT IMPROVEMENT STUDY, Albania, Technical assistance and Training for the definition and development of a Programme for the improvement of transport in Tirana, including traffic and road surveys, traffic modelling and forecasting, definition of the signing and signals programme, design of the critical intersections, parking management, public transport assessment, financial and economic assessment, institutional and organisational strengthening.</p> <p>1997-1998, EU Phare Programme, Technical Assistance For The Implementation Of The Immovable Property Registration System (Iprs) - Albania - (1997-1998), Albania: Technical Assistance and Training to the IPRS-PMU in the development of management and technical capacity to support survey and mapping activities related to the national Land Market Action Plan (LMAP).</p> <p>1997 - EU - Phare Programme - STUDY ON COMBINED TRANSPORT AND INTERPORTS - Slovak Republic - Based on the analysis of the present situation and estimations of the future development of Slovak economy and of trade and traffic flow patterns in the region, the future demand in the institutional/technical infrastructure for combined transport, terminals and interports have been forecasted for three socio-economic scenarios.</p>	<p>COMPANY DETAILS Via Panama 86/a 00198 Rome, ITALY Tel: +39 06 85355088 Fax: +39 06 85355096</p> <p>Web : http://www.tecnic-spa.it/ Mail: tecnic@tecnic-spa.it</p> <p>Turn over: 3,000,000€ Number of Employees: 50</p> <p>Contact: Fabio Piero Cianci Position: Director of International Consultancy Dept</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS PHARE TACIS EU – budget EBRB WORLD BANK Inter American Development Bank</p> <p>REGIONS OF INTEREST Asia and Pacific Caribbean Central and Eastern Europe Latin America EU Member States New Independent States Northern Africa</p> <p>SECTORS OF ACTIVITY Civil Engineering Education and Training Environment Information Technology Institution Building Transport Water supply / treatment Cadastre and Land Registration GIS / LIS</p>
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TECHNIPLAN S.p.A.

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY TECHNIPLAN is a private company registered in Rome in 1981 with a comprehensive experience in project cycle management through feasibility analyses, detailed design, technical assistance, work supervision, procurement, training, environment monitoring etc., from infrastructures to energy, industry, telecommunications, agriculture, market development and export promotion, training, land reform, water supply, sanitation, traffic survey, transport.</p> <p>MAJOR PROJECTS 1992-95 - European Commission - PHARE - Program "Establishment of a Program Management Unit (PMU) at the Ministry of Agriculture and Food" – Romania. Coordination and integration of EU assistance to the agricultural sector; coordination of bi- and multilateral programs in the sector; management of procurement packages; preparation of priority programs. Advising the Romanian Ministries on the land registration process, the issue of land property titles, the formation of cadastre and general land privatization policies.</p> <p>1999-2000 -World Bank – IDA - Review and Update of Feasibility Study and Final Design of the Road Singida-Shelui. Tanzania. Feasibility study and final design employing road engineers, specialized economists, and taking care of the general co-ordination of the project. Preparation of tender documents for the tendering of the construction works.</p> <p>1998-2000 - Inter-American Development Bank - Study and design of two new systems of water supply for the communities of Changuinola and Penonomé. Panama. Technical and feasibility study including planning and design of the final water supply system; preparation of tender documents for the tendering of the construction works.</p>	<p>COMPANY DETAILS Via Guido d'Arezzo, 14 Rome 00198 ITALY Tel: +39 068535.0880 Fax: +39 068535.4044 E -mail: techniplan@techniplan.it Web : http://www.techniplan.it/</p> <p>Turn over: Lit 25.662.974.664 Number of Employees: 34 Branches abroad: Romania (Bucharest), Russia (Kaluga), Senegal (Dakar), Tanzania (Dar es Salaam), Uganda (Kampala)</p> <p>Contact: Mr. Jean Charles Moriondo Position: Director Foreign Project Dept.</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS PHARE, TACIS, MEDA, ALA, EDF, WORLD BANK, Inter American Development Bank, Asian Development Bank, African Development Bank</p> <p>REGIONS OF INTEREST Caribbean, Central and Eastern Europe, Latin America, EU Member States, Middle East, New Independent States, Northern Africa, Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY Agriculture & Rural Development Civil Engineering, Education and Training, Energy, Environment, Financial Services, Health, Industrial Engineering, Information Technology, Institution Building, Legal Services, Private Sector Development, Public Administration Reform, Rural Development, Social & Cultural Development, Telecommunication, Tourism, Trade, Transport Urban Development, Waste Management, Water Supply /treatment, Cultural Heritage</p>
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TECHNITAL S.p.A.

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY Technital S.p.A., a leading Italian engineering firm has been operating since 1964 in the sectors of transportation, marine works, structures, hydraulics, environment.. Technital is experienced in executing various project phases, from feasibility studies to project design and implementation. Its multidisciplinary and highly-qualified home-based personnel, integrated by a large number of outside specialists whenever required, is expanding its international operations. The firm has current activities in Italy, Eastern Europe, North Africa, the Middle East and Latin America.</p> <p>MAJOR PROJECTS 2000-present day, Mobile surge barriers at the 3 Venice lagoon inlets - Italy: Detailed design of surge barriers to regulate the tidal flows, including a navigation lock, foundations, and ancillary structures</p> <p>2002-2004, Al Gharrafa (Immigration) Interchange in Doha - Qatar: Supervision of construction of a 3-level urban interchange and related utilities.</p> <p>1998–present, Syracuse-Gela Motorway (133 km), Sicily - Italy: Detail design review, environmental impact study, tender documents and construction supervision.</p> <p>1999-2003, Reconstruction of the road Muhan–El Rama (90 km) - Nicaragua: Final design, Tender Documents and construction supervision.</p> <p>1999-2002, Ashdod North Port Extension - Israel: Planning, final design and general supervision of the port extension works including 9 new wharves, extension of main breakwater, new lee breakwaters, temporary port for construction, dredging and services areas.</p> <p>2000-2002, Kokkinotrimithia–Astromeritis Highway (25 km) - Cyprus: Detail design, environmental impact study, tender documents and technical assistance during tendering and construction.</p> <p>1996-1997 International Airport of Carrasco, Montevideo – Uruguay: Master plan and preliminary and final design, and tender documents for urgent improvement works.</p>	<p>COMPANY DETAILS via C. Cattaneo, 20 37121 Verona, ITALY Tel: +39 045 8053611 Fax: +39 045 8011558 e-mail: info@technital-spa.com web : http://www.technital-spa.com/</p> <p>Turn over: € 26 million (2002) Number of Employees: 225 Branches abroad: Qatar, Djibouti, Romania, Bosnia & Herzegovina, Nicaragua, Uruguay</p> <p>Contact: Alessandro Veralli Position: General Director a.veralli@technital.it</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS : ISPA, OBNOVA, PHARE, TACIS, MEDA, ALA, EDF, EIB, EBRD, WORLD BANK, IADB, ADB, ADB</p> <p>REGIONS OF INTEREST Asia and Pacific Caribbean Central and Eastern Europe Latin America EU Member States Middle East New Independent States Northern Africa Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY Civil Engineering Environment Transport Urban Development Water supply/treatment</p>
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TELESPAZIO S.p.A.

<p>CONTRACTOR AND SUPPLIER</p> <p>GENERAL DESCRIPTION OF THE COMPANY Today Telespazio S. p .A is active in the following areas: space services and systems: space mission definition, ground segment development, implementation and integration, LEOP—Launch and Early Orbit Phase—services; telemetry and operation of satellites and ground facilities; telecommunications services: facility design, implementation and operation; satellite-based voice, video and data transmission between fixed and mobile points. Particularly worth mentioning, among satellite-based multimedia services, are the following: tele-medicine, distance learning and disaster recovery; television services: satellite-based broadcasting, distribution and transport of television signals for domestic and foreign broadcasters; services and applications for infomobility, monitoring and control of apparatus and land: voice, data, two-way messaging and global positioning through the EMSat, Euteltracs and Geocomm, Orbcomm systems. Earth observation: acquisition and distribution of spaceborne remote sensing data, and value added applications for land and environmental purposes.</p> <p>MAJOR PROJECTS 24 months – 1999, European Commission, Galenos, Europe, Telemedicine 24 Months - 1999, European Commission, Genesis, Europe, Distance Learning 24 Months – 2000, European Commission, Gauss Galileo And Umts Synergetic System, Europe, Satellite –Umts 30 Months - 2000, European Commission, Virtuous Virtual Home Umts on Satellite, Europe, Satellite -Umts 30 Months – 2001, European Commission, FUTURE (funtional Umts Real Emulator), Europe, Satellite -UMTS</p>	<p>COMPANY DETAILS Via Tiburtina 965 Roma, ITALY Tel: +39 06 40791 Fax: +39 06 40793638 E -mail: communication@telespazio.com; sergianni_testori@telespazio.it Internet: http://www.telespazio.it</p> <p>Turn over: 680 Bln It. Lire Number of Employees: 1041 Associated companies: Teleo S.P.A – Damos Sud America – Mcs - Rartel – Comstar Politel – Eurimage</p> <p>Contact: Sergianni Testori Position: Development of Space Programmes and Services European Union</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS EU – budget WORLD BANK</p> <p>REGIONS OF INTEREST Asia and Pacific Central and Eastern Europe Latin America EU Member States Middle East New Independent States Northern Africa Sub Saharan Africa</p> <p>SECTORS OF ACTIVITY Agriculture & Rural Development Education and Training Environment Industrial Engineering Information Technology Telecommunication Transport Waste Management Environment (Remote Sensing)</p>
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VESTA S.p.A.

AZIENDA MULTISERVIZI AMBIENTALI VENEZIANA - VENICE AREA ENVIRONMENTAL

<p>SERVICES COMPANY</p> <p>CONSULTANCY AND CONTRACTOR</p> <p>MAJOR PROJECTS 1997-2000, European Union DGXI (environment), WATERS (Water data Acquisition in real Time for coastal Ecosystems Research and Services), Italy, The development of an integrated system for monitoring the environmental conditions in aquatic coastal ecosystems</p> <p>1999-2001, European Union DGXI (environment), ECOEXPLORER, Italy, Systematic and Integrated monitoring of the quality of urban life in terms of atmospheric noise and electromagnetic pollution</p>	<p>COMPANY DETAILS Cannaregio 462 30121 Venice, ITALY Tel: +39 041 5217011 Fax: +39 041 5217833 E –mail : infovesta@vestaspa.net</p> <p>Internet: www.vestaspa.net</p> <p>Turn over: 176 mld (lire) Number of Employees: 1.050 Associated companies: Ecotema srl</p> <p>Contact: Prof.Armando Zingales Position: General Director</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS LIFE</p> <p>REGIONS OF INTEREST Latin America</p> <p>SECTORS OF ACTIVITY Environment Waste Management Urban hygiene Plant management Public green area Public and private cleaning Burial and cemenry management Environmental reclamation</p>
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V.S.P. – Volontari Senior per il Progresso

<p>CONSULTANCY</p> <p>GENERAL DESCRIPTION OF THE COMPANY The Association VSP "Volontari Senior per il Progresso" (ONLUS) performs his activities in the field of international co-operation by sending voluntary professional experts (without fees, but with their expenses reimbursed or born by the proposing Bodies) to the <i>partner companies</i> in developing countries who apply for their support, in short term (4-6 wks) assignments. VSP experts (ca. 200 active members) have granted their support in more then 400 assignments in 60 countries.</p> <p>MAJOR PROJECTS Since 1993, TACIS, ESSN Programme, Russian federation NIS and Mongolia</p> <p>Since 1994 to 1999, PHARE, ESSN Programme, Central Eastern Europe Countries, Support to the local SMEs (e.c. industrial engineering, marketing) to be prepared to enter into world market..</p> <p>Since 1994, Italian Ministry of Foreign Affairs, UNISTAR, Balkans, China, Africa et. Al., Support to the local SMEs to start up plans to affordable industrial and commercial development.</p>	<p>COMPANY DETAILS Via Po, 40 10123 Torino, ITALY Tel: +39 011 812 9223 Fax: +39 011 814 0091 E -mail: vspto@tin.it</p> <p>Turn over: 45.000 EUR Number of Employees: 2 external, 5 seniors volunteers</p> <p>Contact: Mario Cennamo Position: President</p> <p>EU PROGRAMME EXPERIENCE AND ACTIVITY UNDER LENDING INSTITUTIONS PHARE TACIS MEDA WORLD BANK</p> <p>REGIONS OF INTEREST Asia and Pacific Central and Eastern Europe Latin America Middle East New Independent States Northern Africa</p> <p>SECTORS OF ACTIVITY Agriculture & Rural Development Education and Training Energy Environment Industrial Engineering Information Technology Private Sector Development Telecommunication Tourism Trade Transport Waste Management Water supply / treatment</p>
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